



City Council Report

Date: January 11, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Term Contract for Apparatus Intercom Equipment for the Fire Department (Contract #2009188)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Term Contract for Setcom™ Fire Apparatus Intercom Equipment as recommended. Bid pricing was obtained and evaluated by the Communications and Information Technology Departments, and the Purchasing Division.

The Purchasing Division recommends awarding the contract to the lowest, responsive and responsible bidder, Creative Communications Sales and Rentals, Inc. at \$47,744.67, including applicable sales tax.

Background/Discussion

This contract will provide Setcom™ fire apparatus intercom equipment on an as-needed basis. The City's fire engines, command vehicles, and fire support vehicles currently use a combination of different manufacturers' intercom/radio interface equipment. The Fire and Communications Departments, who maintain the equipment, would like to standardize the equipment to a single manufacturer's products. This will reduce the amount of spare parts inventory needed to service the Fire Department's vehicles and over time, standardize the equipment across all units in the Fire Department's fleet. The equipment manufactured by Setcom Corporation was chosen as the preferred intercom components for this effort.

27 vendors were invited to bid, in addition to the standard advertising in the Arizona Republic, East Valley Tribune, Record Reporter and Bid Net. 17 vendors downloaded the bid from the Purchasing website. Four (4) bids were received with the recommended vendor being the lowest bidder meeting all provisions and specifications as set forth in the bid.

The initial term contract is valid for three (3) years with a one (1) two-year renewal possible. Any price increases are capped by the Producer Price Index (PPI).

Alternatives

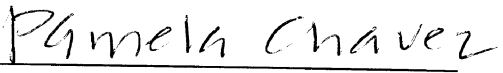
Council may choose not to award this contract and new bids will be obtained.

Fiscal Impact


The total award of \$47,744.67 is available in the Fire Department's budget.

Coordinated With

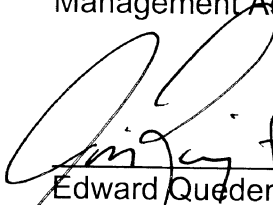
Communications Department
Information Technology Department



Pamela Chavez
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



for Ed Quedens
Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
 AWARD RECOMMENDATION
SETCOM™ FIRE APPARATUS INTERCOM EQUIPMENT
 (REQUEST FOR BID #2009188)**

Creative Communications Sales and Rentals, inc.
Phoenix, AZ

Description	Bid Pricing
Setcom™ Fire Apparatus Intercom Equipment to include, Master Station, Remote Stations, Extension Stations, Jumpseat Stations, Headsets, Headset Intercoms, Radio Modules and Accessories.	Sub-Total \$44,085.56
	8.3% Sales Tax <u>\$3,659.11</u>
	TOTAL \$47,744.67

December 2009 Bid Responses:

Creative Communications Sales and Rentals, Inc. Phoenix, AZ	\$44,085.56 (Recommended)
AZ Emergency Products Phoenix, AZ	\$44,481.57
Durham Communications, Inc. Mesa, AZ	\$50,622.54
Pinnacle Peak Holding Corp. dba Setcom Corporation Austin, TX	\$56,538.00