



# City Council Report

**Date:** January 12, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Term Contract for Replacement Automotive Deep Cycle Batteries for the Fleet Services Department (Mesa Contract #2008199)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve a Term Contract for Replacement Automotive Deep Cycle Batteries as recommended. Bid pricing was obtained and evaluated by the Fleet Services and Business Services Departments.

The Business Services Department recommends awarding the contract to the lowest, responsive and responsible bidder, Copperstate Battery, Inc. at \$100,234.72 annually, including applicable sales tax.

## Background/Discussion

This contract will provide replacement batteries for the City's fleet of vehicles to ensure that a continuity of supply for batteries is available.

Council approved a three-year contract for gel-cell batteries in 2006; however, a large price increase in the cost of these batteries, beyond the scope of the contract, has led to the contract being re-bid for the Optima product. This product has been used successfully in fleet operations, as the deep-cycle, lead-acid batteries are designed to deliver sustained power with low current drain for extended periods of time and have a longer life expectancy than the type of batteries currently being used in City vehicles.

The initial term of the contract is three years with a two-year renewal possible. Any price increases are capped by the Producer Price Index (PPI).

Three responsive bids were received in December 2008.

## Alternatives

Council may choose not to award this contract and new bids will be obtained.

**Fiscal Impact**

The total amount of \$100,234.72 is available in the Fleet Services Department's budget.

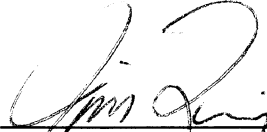
**Coordinated With:**

Fleet Services Department



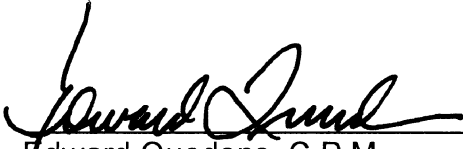
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Cyndi Gonzales,  
Management Assistant II



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Jim Ruiz, CPPB  
Purchasing Administrator



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Edward Quedens, C.P.M.  
Business Services Director



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Bryan Raines,  
Deputy City Manager

**CITY OF MESA  
AWARD RECCOMENDATION  
AUTOMOTIVE DEEP CYCLE SEALED CASE LEAD ACID BATTERIES  
(REQUEST FOR BID #2008199)**

**Copperstate Battery, Inc.**  
Tolleson, AZ

Quantity	Description/Net Bid	Extended Price
250 each	Optima #SC34DU Top Post, 750 CCA or approved equal / \$139.64 each	\$34,910.00
250 each	Optima #SC34DA Dual Post, 750 CCA or approved equal / \$142.51 each	\$35,627.50
100 each	Optima #SC31DS Threaded Post, 900 CCA or approved equal / \$172.81 each	\$17,281.00
25 each	Optima #SC31DA Top Post, 900 CCA or approved equal / \$172.36 each	<u>\$4,309.00</u>
	<b>Sub Total</b>	<b>\$92,127.50</b>
	8.8% Sales Tax	<u>\$8,107.22</u>
	<b>TOTAL</b>	<b>\$100,234.72</b>

**December 2008 Bid Results:**

Copperstate Battery, Inc. Tolleson, AZ	\$92,127.50 (Recommended)
Kann Enterprises, Inc. dba Batteries of Scottsdale Mesa, AZ	\$95,150.00
Westpac Heavy Duty dba CW Carter Co. Phoenix, AZ	\$119,215.00