



City Council Report

Date: January 12, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of One (1) Replacement Medium-Duty Truck with Flatbed Body and Crane for the Utilities Department, Water Division (Mesa Contract #2008196)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Purchase of One (1) Replacement Medium-Duty Truck with Flatbed Body and Crane as recommended. Bid pricing was obtained and evaluated by the Utilities, Fleet Services and Business Services Departments.

The Business Services Department recommends awarding the contract to the lowest, responsive and responsible bidder, Altec Industries at \$180,318.60, including applicable use tax.

Background/Discussion

This truck will replace a vehicle that met established criteria for replacement (the unit is 25 years old and has extensive mileage) and was taken out of service. Utilities staff will utilize this vehicle in the maintenance and repair of the City's utilities' systems.

The bid for this purchase included a trade-in clause that provides for the bid value of the current City vehicle to be deducted from the total bid cost, rather than being sold at auction. The recommended vendor provided both the lowest bid for the new vehicle and the highest bid for trade-in of the retired vehicle.

Seven responsive bids were received in December 2008.

Alternatives

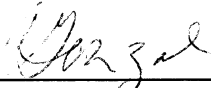
Council may choose not to authorize this purchase and new bids will be obtained.

Fiscal Impact

The total amount of \$180,318.60 is available in the Fleet Services Department's Vehicle Replacement Program budget.

Coordinated With:

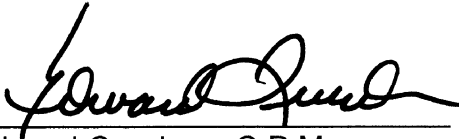
Fleet Services Department
Utilities Department



Cyndi Gonzales,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
RECOMMENDED VEHICLE PURCHASE
MEDIUM-DUTY 4 x 2 TRUCK WITH FLATBED BODY and CRANE
(REQUEST FOR BID #2008196)**

**Altec Industries, Inc.
Daleville, VA**

Description	Bid Price
Medium-Duty 4 x 2 Conventional Cab and Chassis, Equipped with Flatbed Body and Crane, including One (1) Street Axle and One (1) Drive Axle w/Dual Wheels	\$171,225.00
	5.6% Use Tax <u>9,588.60</u>
	TOTAL \$180,813.60

"No Bid" Response Received From:
Auto Safety House – Phoenix, AZ
Commercial Van Interiors – Phoenix, AZ

December 2008 Bid Responses

Altec Industries, Inc. Daleville, VA	\$176,225.00 (Recommended) <u>5,000.00</u> – Trade In \$171,225.00
Rush Truck Center of Arizona dba Rush Truck Center Phoenix, AZ	\$177,950.00 (Recommended) <u>5,000.00</u> – Trade In \$172,950.00
I-10 International Trucks, Inc. dba McCandless of Arizona Phoenix, AZ	\$187,803.94 <u>750.00</u> – Trade In \$187,053.94 \$193,102.94 (Alternate) <u>750.00</u> – Trade In \$192,352.94
Freightliner Arizona Ltd. Tolleson, AZ	\$189,752.00 <u>750.00</u> – Trade In \$189,002.00 \$194,951.00 (Alternate) <u>2,500.00</u> – Trade In \$192,451.00
H & E Equipment Services Phoenix, AZ	\$214,593.00 <u>1,000.00</u> – Trade In \$213,593.00