



AGENDA ITEM 6a
DATE 1-26-09

City Council Report

Date: January 26, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of One (1) Additional and Four (4) Replacement Medium-Duty Trucks with 13-Foot Service Body and Compressor for the Utilities Department, Gas and Water Divisions (Mesa Contract #2008183) "Citywide" contract

Purpose and Recommendation

Council is requested to approve the Purchase of One (1) Additional and Four (4) Replacement Medium-Duty Trucks with 13-Foot Service Body and Compressor as recommended. Bid pricing was obtained and evaluated by the Utilities, Fleet Services and Business Services Departments.

The Business Services Department recommends awarding the contract to the lowest, responsive and responsible bidder, Freightliner Sterling Western Star of Arizona at \$541,236.48, including applicable sales tax.

Background/Discussion

Four of these trucks will replace vehicles that have met established criteria for replacement (service years range from 12-14 years and each has more than 140,000 miles), and one is an addition to the fleet. Utilities staff will utilize these vehicles in the operation, maintenance and repair of the City's gas and water utility systems.

The bid for this purchase included an optional trade-in clause that provides for the bid value of the current City vehicles to be deducted from the total bid cost, rather than being sold at auction. The recommended vendor provided both the lowest bid for the new vehicles and the highest bid for trade-in of the retired vehicles.

Nine responsive bids were received in October 2008.

Alternatives

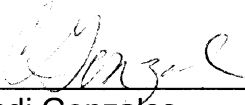
Council may choose not to authorize this purchase and new bids will be obtained.

Fiscal Impact

The total amount of \$541,236.48 is available in the Fleet Services Department's budget with \$432,989.18 in the Vehicle Replacement Program budget and \$108,247.30 available through Gas Division capital funds.

Coordinated With:

Fleet Services Department
Utilities Department



Cyndi Gonzales,
Management Assistant II



Edward Quedens, C.P.M.
Business Services Director



Jim Ruiz, CPPB
Purchasing Administrator



Bryan Raines,
Deputy City Manager

CITY OF MESA
RECOMMENDED VEHICLE PURCHASE
MEDIUM-DUTY 4 x 2 TRUCK EQUIPPED WITH
13-FOOT SERVICE BODY and COMPRESSOR
(REQUEST FOR BID #2008183)

Freightliner Sterling Western Star of Arizona
Tolleson, AZ

Description	Bid Price
Medium-Duty, 4x2 Conventional Cab and Chassis (32,000 GVWR minimum), Equipped with 13-Foot Service Body and Compressor, One (1) Steer Axle and One (1) Drive Axle w/Dual Wheels	
5 trucks / \$99,492.00 each	\$497,460.00*
	8.8% Sales Tax <u>43,776.48</u>
	TOTAL \$541,236.48

* Includes Trade-In

"Non Responsive" Bid Received From:

- Inland Kenworth (US), Inc. – Phoenix, AZ (Did not meet specifications)
- Rush Truck Center – Phoenix, AZ (Did not meet specifications)
- Sanderson Ford, Inc. – Glendale, AZ (Did not meet specifications)

October 2008 Bid Responses

Freightliner Sterling Western Star of Arizona Tolleson, AZ	\$509,060.00 (Alternate 2 - Recommended) <u>11,600.00</u> – Trade In \$497,460.00
McCandless of Arizona Phoenix, AZ	\$524,019.05 <u>9,600.00</u> – Trade In \$514,419.05
Freightliner Sterling Western Star of Arizona Tolleson, AZ	\$526,652.00 (Alternate 1) <u>11,600.00</u> – Trade In \$515,052.00
Southwest Products Corp. Phoenix, AZ	\$531,780.00 <u>4,000.00</u> – Trade In \$527,780.00
McCandless of Arizona Phoenix, AZ	\$540,007.38 (Alternate A) <u>9,600.00</u> – Trade In \$530,407.38
McCandless of Arizona Phoenix, AZ	\$541,613.20 (Alternate B) <u>9,600.00</u> – Trade In \$532,013.20
Freightliner Sterling Western Star of Arizona Tolleson, AZ	\$543,893.00 <u>11,600.00</u> – Trade In \$532,293.00
McCandless of Arizona Phoenix, AZ	\$551,276.20 (Alternate D) <u>9,600.00</u> – Trade In \$541,676.20
McCandless of Arizona Phoenix, AZ	\$558,854.20 (Alternate C) <u>9,600.00</u> – Trade In \$549,254.20