



AGENDA ITEM 6b
DATE 10-5-09

City Council Report

Date: October 5, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of One (1) Replacement Used Helicopter for the Police Department, Aviation Unit (Fully Funded Public Safety Bond) (Contract #2009155) "Citywide" contract

Purpose and Recommendation

Council is requested to approve the Purchase of One (1) Used Helicopter for the Police Department, Aviation Unit as recommended. Bid pricing was obtained and evaluated by the Police Department and the Purchasing Division.

The Purchasing Department recommends awarding the contract to the lowest, responsible and responsive bidder, Len Jablon Helicopters, Inc. at \$844,800.00, including applicable use tax.

Background/Discussion

This purchase will be a replacement for a helicopter that has met criteria for replacement and exhausted its useful life. This aircraft will be a 1998 Model 500E (369E) MD Helicopter, which is a newer model of the same aircraft being replaced. The Department already has standardized on the MD 500E model, and other manufacturer/models were not considered. The standardization provides for minimal transitioning for the pilots and training, and equipment and parts may be transferred and re-used from the older to the newer aircraft. The helicopter that is being replaced is the oldest aircraft with the most airframe miles in the Aviation Unit. The aircraft that is being replaced will be sold by a sealed bid process.

Seven (7) vendors were invited to submit a proposal, in addition to the standard advertising in the Arizona Republic, East Valley Tribune, Record Reporter and Bid Net. Fourteen (14) vendors downloaded the bid from the Purchasing website. Four (4) proposers responded. Staff determined one response was non-responsive.

The major contributing factors leading to this award recommendation are: the total purchase price (low bid); the fact this aircraft and its maintenance logs were available for inspection by the Aviation Unit members; the aircraft's conformance to the required optional equipment items in the specifications; and the aircraft's compliance with Federal Aviation Administration regulations. Although, the other two proposers had favorable aircraft and component total times, and conformed to the City's required and preferred options, their pricing was at least 30% higher than the recommended bidder.

Alternatives

Council may choose not to award this contract and new bids will be obtained.

Fiscal Impact


The total amount of \$844,800.00 is available in Police Department's budget through Public Safety Bond funds.

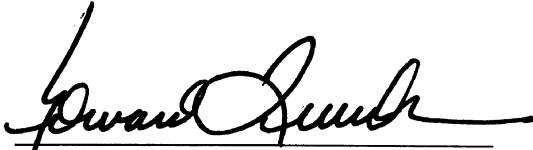
Coordinated With

Police Department



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator

Edward Quedens, CPPO, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
AWARD RECOMMENDATION
ONE (1) REPLACEMENT USED HELICOPTER
(REQUEST FOR PROPOSAL #2009155)**

**Len Jablon Helicopters, Inc.
Wheeling, IL**

Bid Description	Bid Price
Used Helicopter, 1998 MD Helicopter, Model 500E (369E) with airframe total time at 5,000 hours or less, to include, Rolls Royce 2S0-C20R/2 Engine, Extended Landing Gear, Dual Left Hand Command Flight Controls, Four-Bladed Tail Rotor, 369D Model Main Rotor Transmission, 150 Amp Generator with External Cooling Kit, 4 Pneumatic Door Openers, Garmin GNS-530 GPS/NAV/COMM, Garmin GTX-330 Mode S Transponder, LED Flashing Anti-Collision Lights	\$800,000.00
	5.6% Use Tax <u>\$44,800.00</u>
	TOTAL \$844,800.00

"Non Responsive" bid received from:
American Euroceptor LLC (Proposed aircraft is a different model than bid specifications,)

July 2009 Bid Results:

Len Jablon Helicopters, Inc. Wheeling, IL	\$800,000.00 (Recommended)
Flight Trails Helicopters, Inc. Mesa, AZ	\$1,045,000.00
Phoenix Heliparts Mesa, AZ	\$1,175,000.00