



# City Council Report

**Date:** November 17, 2008  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** John Albin, Acting Procurement Services Director  
**Subject:** Purchase of Eight (8) Replacement Radio Dispatch Consoles for the Mesa Police Department, Public Safety Communications (State of Arizona Contract #EPS060066-5) (Quality of Life Funded) "Citywide" contract

## Purpose and Recommendation

Council is requested to approve the Purchase of Eight (8) Replacement Radio Dispatch Consoles as recommended. State contract pricing was evaluated by the Police and Procurement Services Departments.

The Procurement Services Department recommends authorizing purchase from the State of Arizona contract with Motorola, Inc. at \$201,389.16, including applicable sales tax.

## Background/Discussion

This purchase will provide radio consoles to replace aging consoles in the Police Dispatch/911 Center, which range in age from 5-10 years and are failing. The current consoles are no longer manufactured, and failed consoles have been cannibalized to keep existing consoles viable. Usable parts from the old consoles will continue to be kept in reserve to repair consoles as they fail.

## Alternatives


Council may choose not to authorize purchase from the State contract and new bids will be obtained. However, the State contract is considered extremely competitive and contains a "most favored customer clause". This clause prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

## Fiscal Impact

The total amount of \$201,389.16 is available through Quality of Life funds in the Police Department's budget.

**Coordinated With:**

Mesa Police Department

  
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Cyndi Gonzales,  
Management Assistant II

  
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John Albin, C.P.P.O.  
Acting Procurement Services Director

  
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Bryan Raines,  
Deputy City Manager

**PURCHASE RECOMMENDATION  
RADIO DISPATCH CONSOLES  
STATE OF ARIZONA CONTRACT #EPS060066-5  
VALID THROUGH NOVEMBER 30, 2008**

**Motorola, Inc.**  
Phoenix, AZ

| Description   | Price                           |
|---|---------------------------------|
| Eight (8) Synergy 3036 Full-Lift Consoles,<br>Complete per Quotation mp091608bf | \$185,954.90                    |
|   | 8.3% Sales Tax <u>15,434.26</u> |
|   | <b>TOTAL     \$201,389.16</b>   |