



City Council Report

Date: November 17, 2008
To: City Council
Through: Bryan Raines, Deputy City Manager
From: John Albin, Acting Procurement Services Director
Subject: Three-Year Supply Contract for Automotive Lighting, Mirrors & Safety Supplies for the Fleet Services Department (Mesa Contract #2008177) "Citywide" contract

Purpose and Recommendation

Council is requested to approve a Three-Year Supply Contract for Automotive Lighting, Mirrors & Safety Supplies as recommended. Proposal pricing was obtained and evaluated by the Fleet Services and Procurement Services Departments.

The Procurement Services Department recommends awarding contracts to the highest scoring proposers, Fleetpride, Inc. (primary) at \$32,415.00, and The Lighthouse, Inc. (secondary) at \$25,992.00, for a combined annual award of \$58,407.00, based on estimated requirements, including applicable sales tax.

Background

This contract is used to replace lamps, bulbs, fuses, lighting and mirrors on City vehicles and equipment.

Fourteen (14) proposals were received; each was reviewed and evaluated by staff on a 100 point scale utilizing specific rating criteria. Criteria included: business stability along with customer service and references, parts quality as well as compatibility and warranty, quality of invoicing and ease of access to current pricing information, parts buyback (return/exchange) program, delivery process, thoroughness of proposal, compliance with City's terms and conditions and overall responsiveness, along with pricing points.

The vendors recommended for award scored 86 and 83 of 100 possible points respectively, and are the lowest priced offerors.

Alternatives

Council may choose not to award this contract and new proposals will be obtained.

Fiscal Impact

The total amount of \$58,407.00 is available in the Fleet Services Department's budget.

Coordinated With:

Fleet Services Department



Cyndi Gonzales,
Management Assistant II



John Albin, C.P.P.O.
Acting Procurement Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
 AWARD RECOMMENDATION
AUTOMOTIVE LIGHTING, MIRRORS AND SAFETY SUPPLIES
 (Request for Proposal #2008177)**

**Fleetpride
 Mesa, AZ**

Description	Proposed Amount
Sections 107 (Primary) Automotive Lighting, Mirrors & Safety Supplies, Including: lamps, bulbs, fuses, lights, mirrors and light bars for City vehicles and equipment.	\$30,000.00
	8.05% Sales Tax <u>2,415.00</u>
	\$32,415.00

**Lighthouse
 Phoenix, AZ**

Description	Proposed Amount
Sections 1-6 (Secondary) Automotive Lighting, Mirrors & Safety Supplies, Including: lamps, bulbs, fuses, lights, mirrors and light bars for City vehicles and equipment.	\$24,000.00
	8.3% Sales Tax <u>1,992.00</u>
	\$25,992.00

GRAND TOTAL - \$58,407.00

Proposal Summary September 2008:

<u>Vendor</u>	Pricing	Business Stability	Parts Quality	Invoicing Quality/Pricing Access	Parts Return	Delivery	Compliance	Total Score
Fleetpride Mesa, AZ	16	10	10	10	10	20	10	86
Lighthouse, Inc. Phoenix, AZ	18	10	10	10	10	15	10	83
One Source Phoenix, AZ	12	10	10	10	10	20	10	82
Wespac Phoenix, AZ	14	10	10	10	10	17	10	81
Freightliner Chandler, AZ	10	10	10	10	10	19	10	79
Mel's Auto Mesa, AZ	3	10	10	10	10	20	10	73
NAPA Phoenix, AZ	3	10	10	10	10	20	10	73
Utility Trailer Phoenix, AZ	10	10	10	10	10	12	10	72
Superstition Trailers Mesa, AZ	1	10	8	10	10	20	10	69
Rush Phoenix, AZ	1	10	9	10	10	18	5	63
Auto Safety House Phoenix, AZ	2	10	10	10	10	8	10	60
Tri-City Tempe, AZ	0	10	5	10	10	20	5	60
Drake Phoenix, AZ	0	10	5	10	10	11	5	51
Adamson Haverhill, MA	0	10	5	10	10	8	5	48
Maximum Points	20	10	20	10	10	20	10	100