



City Council Report

Date: February 17, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Term Contract for Replacement Hydraulic Cylinders for the Fleet Services Department (Mesa Contract #2008200)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve a Term Contract for Replacement Hydraulic Cylinders as recommended. Bid pricing was obtained and evaluated by the Fleet Services and Business Services Departments.

The Business Services Department recommends awarding contracts to the lowest, responsive and responsible bidders as follows: McNeilus Truck & Manufacturing at \$30,566.18, Western Refuse & Recycling Equipment, Inc. \$80,278.66 and RLS Services, Inc. at \$41,576.37, for a combined award of \$152,421.21 annually based on estimated requirements, including applicable sales tax.

Background/Discussion

This contract will provide replacement automotive hydraulic cylinders for the City's fleet of vehicles to ensure that a continuity of supply for hydraulic cylinders is available. These cylinders are utilized in the maintenance and repair of solid waste trucks and large construction equipment and vehicles.

Bids for Group 2 cylinders were determined to be incomplete and/or uncompetitive; thus Group 2 is not being awarded under this contract.

The initial term of the contract is three years with a two-year renewal possible. Any price increases are capped by the Consumer Price Index (CPI).

Four responsive bids were received in December 2008, with one bid including pricing for Group 1 items only.

Alternatives

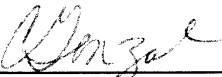
Council may choose not to award this contract and new bids will be obtained.

Fiscal Impact

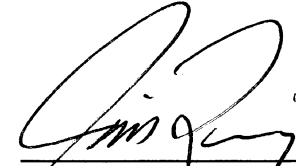
The total amount of \$152,421.21 is available in the Fleet Services Department's budget.

Coordinated With:

Fleet Services Department



Cyndi Gonzales,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
AWARD RECCOMENDATION
AUTOMOTIVE HYDRAULIC CYLINDERS
(REQUEST FOR BID #2008200)**

Group	Vendor/Description	Total Bid Price
1	McNelius (primary) Heil Hydraulic Cylinders	\$16,132.62
		8.3% Sales Tax <u>\$1,339.01</u>
		Total \$17,471.63
	Western Refuse & Recycling Eq. (secondary) Heil Hydraulic Cylinders	\$22,490.00
		7.8% Sales Tax <u>\$1,754.22</u>
		Total \$24,244.22
3	McNelius (primary) Witke/Leach Hydraulic Cylinders	\$12,091.00
		8.3% Sales Tax <u>\$1,003.55</u>
		Total \$13,094.55
	Western Refuse & Recycling Eq. (secondary) Witke/Leach Hydraulic Cylinders	\$14,180.00
		7.8% Sales Tax <u>\$1,106.04</u>
		Total \$15,286.04
4	Western Refuse & Recycling Eq. (primary) EZ-Pack Hydraulic Cylinders	\$37,800.00
		7.8% Sales Tax <u>\$2,948.40</u>
		Total \$40,748.40
	RLS Services, Inc. (secondary) EZ-Pack Hydraulic Cylinders	\$38,390.00
		8.3% Sales Tax <u>\$3,196.37</u>
		Total \$41,576.37
		GRAND TOTAL \$152,421.21

"No Bid" Received From:
Five Star Ford – Scottsdale, AZ

<u>December 2008 Bid Results:</u>	<u>Group 1</u>	<u>Group 3</u>	<u>Group 4</u>
McNeilus Truck & Mfg. Phoenix, AZ	\$16,132.62 (P)*	\$12,091.00 (P)*	\$40,634.34
Western Refuse & Recycling Eq. Chandler, AZ	\$22,490.00 (S)**	\$14,180.00 (S)**	\$37,800.00 (P)*
RLS Services, Inc. Phoenix, AZ	\$25,160.84	\$17,095.52	\$38,390.20 (S)**
Valley Truck & Trailer Glendale, AZ	\$28,500.52 ⁺		

* (P) Primary Award

** (S) Secondary Award

⁺ Only Group 1 items were bid