



AGENDA 4c  
ITEM \_\_\_\_\_  
DATE 3-23-09

# City Council Report

**Date:** March 23, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Term Contract Renewal for Sign Sheeting for the Transportation Department, Field Operations Division (State of Arizona Contract #SCC050004-A4-2-A4)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve a Term Contract Renewal for Sign Sheeting as recommended. State contract pricing was evaluated by the Business Services Department.

The Business Services Department recommends authorizing renewal to 3M Company, Traffic Safety Systems at \$60,000 annually, including applicable use tax, based on estimated requirements.

## Background

This sign sheeting will be utilized by Field Operations staff who fabricate and maintain Mesa's traffic control and street name signs.

There are currently more than 59,000 such signs installed throughout the City, many of which are essential for public safety, i.e. Stop, Yield, Do-Not-Enter, One Way, Detour, as well as many warning signs and School Crossing signs.

This Term Contract has been renewed by the State of Arizona for a one-year period and is now valid through February 14, 2010.

## Alternatives

Council may choose not to authorize renewal off the State contract and new bids will be obtained; however, the State contract is considered extremely competitive and contains a "most favored customer clause". This clause prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

**Fiscal Impact**

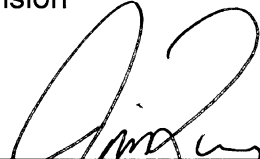
The total amount of \$60,000.00 is available in the Field Operations Division's budget.

**Coordinated With:**

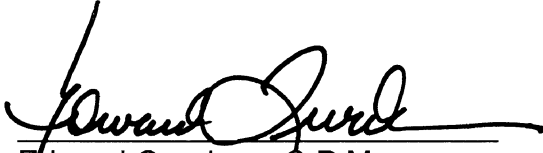
Transportation Department, Field Operations Division



\_\_\_\_\_  
Pamela Chavez,  
Management Assistant II



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Jim Ruiz, CPPB  
Purchasing Administrator



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Edward Quedens, C.P.M.  
Business Services Director



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Bryan Raines,  
Deputy City Manager

**RECOMMENDED RENEWAL  
SIGN SHEETING  
STATE OF ARIZONA CONTRACT #SCC050004-A4  
VALID THROUGH 2/14/2010**

***3M Company***  
**Traffic Safety Systems**  
**St. Paul, MN**

<b>Description/Total Net Bid</b>	<b>Bid Price</b>
Sign Sheeting Materials to include: Engineering Grade (EG, ASTM D 4956, Type I) and Prismatic High Intensity grade (PHIG, ASTM 4956 Type IV) retroreflective sign sheeting materials, compatible colored opaque non-reflective films, colored transparent or translucent non-reflective films, colored opaque ink, and transparent or translucent colored ink.	<b>\$60,000.00</b>