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7-1-09

# City Council Report

**Date:** July 1, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Purchase of a Professional Theatrical Lighting System for the Arts and Cultural Department, Mesa Arts Center (Contract #2009136) (Fully funded by the MAC Restoration Fee Fund)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve the Purchase of a Professional Theatrical Lighting System as recommended. Bid pricing was obtained and evaluated by the Arts and Cultural and Business Services Departments.

The Business Services Department recommends awarding the contract to the lowest, responsive and responsible bidder, Sacramento Theatrical Lighting, Ltd. at \$58,208.04, including applicable use tax.

## Background/Discussion

This equipment will be used to control stage lighting in the Ikeda Theater at the Mesa Arts Center. The existing system is expensive to maintain and has been discontinued by the manufacturer and provides inadequate control features for the types of shows that are presented in this theater. When the Mesa Arts Center was built, the large number of touring shows that would be presented in the Ikeda Theater was not anticipated. And as a result, the consultant specified a theatrical lighting control system that does not meet the needs of the facility as it operates today.

In addition, the lighting console has experienced recent failures leaving the stage dark. Crashes have also occurred in many pre-show technical situations. If this were to occur at a critical time in a dance or other high-energy performance, artists could be seriously injured.

Eight responsive bids were received in May 2009.

## Alternatives

Council may choose not to award this contract and new bids will be obtained.

**Fiscal Impact**

The total amount of \$58,208.04 is available in the Mesa Arts Center's Restoration Fee Fund.

**Coordinated With:**

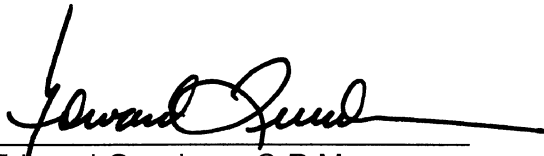
Arts and Cultural Department – Mesa Arts Center



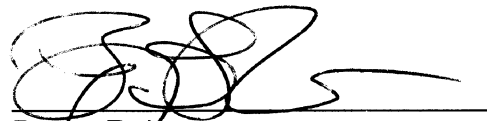
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Pamela Chavez,  
Management Assistant II



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Jim Ruiz, CPPB  
Purchasing Administrator



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Edward Quedens, C.P.M.  
Business Services Director



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Bryan Raines,  
Deputy City Manager

**CITY OF MESA  
AWARD RECOMMENDATION  
PROFESSIONAL THEATRICAL LIGHTING CONTROL SYSTEM  
(REQUEST FOR BID #2009136)**

**Sacramento Theatrical Lighting  
Sacramento, CA**

Description	Bid Price
Professional Theatrical Lighting Control Systems to include, Electronic Theater Controls and accessories, EOS 4000 control console, external fader wings, radio focus remote, EOS remote processor, EOS/Ion Remote Video interface, Ion 1000 Control, on-site system configuration and training, operations manuals, emergency technical support, and two-year limited warranty	<b>\$55,121.25</b>
	5.6% Use Tax <u>\$3,086.79</u>
	<b>Total    \$58,208.04</b>

**May 2009 Bid Responses:**

Sacramento Theatrical Lighting, Ltd. Sacramento, CA	\$55,121.25 (Recommended)
Barbizon Light of the Rockies Tempe, AZ	\$55,602.00
John S. Hyatt & Associates. Inc. Phoenix, AZ	\$57,309.20
Musson Theatrical, Inc. Santa Clara, CA	\$59,250.00
4 Wall Phoenix Tempe, AZ	\$59,805.00
Secoa, Inc. Champlin, MN	\$59,897.00
Associated Theatrical Contractors Springfield, MO	\$65,492.25
Mainstage Theatrical Supply, Inc. Memphis, TN	\$62,499.00