



# City Council Report

**Date:** July 8, 2009  
**To:** City Council  
**Through:** Bryan Raines, Deputy City Manager  
**From:** Edward Quedens, Business Services Director  
**Subject:** Purchase of a Replacement Forklift for the Water Resources Department  
(Contract #2009138)  
"Citywide" contract

## Purpose and Recommendation

Council is requested to approve the Purchase of a Replacement Forklift as recommended. Bid pricing was obtained and evaluated by Fleet Services and Business Services Departments.

The Business Services Department recommends awarding the contract to the lowest, responsive and responsible bidder, H & E Equipment Services at \$25,440.75, including applicable sales tax.

## Background/Discussion

This forklift will be used by CAP Water Treatment Maintenance staff to support their daily operations. This forklift will replace equipment that has met established criteria for replacement and has become too costly to continue to repair. The retired forklift will be sold at auction.

Six (6) responsive bids were received, however, H & E Equipment Services was the lowest bidder meeting all provisions and specifications as set forth in the bid.

## Alternatives

Council may choose not to award this contract and new bids will be obtained.

**Fiscal Impact**


The total award of \$25,440.75 is available in the Water Resources Department's budget.

**Coordinated With:**

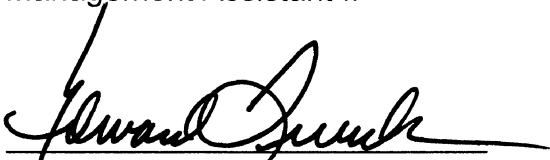
Water Resources Department  
Fleet Services Department



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Pamela Chavez  
Management Assistant II



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Jim Ruiz, CPPB  
Purchasing Administrator



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Edward Quedens, C.P.M.  
Business Services Director



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Bryan Raines,  
Deputy City Manager

**CITY OF MESA  
 AWARD RECOMMENDATION  
 FORKLIFT (PNEUMATIC TIRE LIFT TRUCK – 5,000 LB)  
 (REQUEST FOR BID #2009138)**

**H & E Equipment Services  
 Phoenix, AZ**

Quantity	Description	Total Net Bid
1 each	2009 or newer Forklift (Pneumatic Lift Truck 5,000 lb. Capacity @ 24" load center)	\$23,491.00
		8.3% Sales Tax <u>\$1,949.75</u>
		<b>TOTAL    \$25,440.75</b>

**June 2009 Bid Responses:**

Reliable Forklift Sales LLC Phoenix, AZ	\$22,490.00 (Non-responsive – did not meet bid specifications)
Naumann Hobbs Material Handling Phoenix, AZ	\$23,289.00 (Non-responsive – did not meet bid specifications)
H & E Equipment Services Phoenix, AZ	\$23,491.00 (Recommended Award)
Handling Systems Inc. Phoenix, AZ	\$24,126.40
Toyotalift of Arizona Phoenix, AZ	\$25,900.00 (Non-responsive – bid documentation not complete)
Arnold Machinery Co. Laveen, AZ	\$28,083.77
Forklift Solutions Inc. Phoenix, AZ	\$34,875.00