

Chapter 6 – Additional Resources

Airports

Phoenix-Mesa Gateway Airport

5835 S. Sossaman Rd.

Mesa, AZ 85212

Phone: 480-988-7600

Website: www.gatewayairport.com

Phoenix-Mesa Gateway Airport is an international aerospace center with aircraft manufacturing, maintenance, modification, testing and pilot training. Currently, more than 20 aviation companies operate on the facility. The remaining 1,000 acres available for aviation company locations is in high demand. With three 10,000-foot runways and a new passenger terminal, the airport acts as a reliever for Phoenix Sky Harbor International Airport, and ranks third in the state in direct on-airport facility revenues.

Phoenix-Mesa Gateway Airport has been designated as Foreign Trade Zone #221 and as a Military Reuse Zone, offering aviation companies a significant financial edge in the global marketplace. In addition to the FTZ and Military Reuse Zone incentives, Phoenix-Mesa Gateway Airport also houses a new passenger terminal and a Customs Office to assist businesses engaging in international trade.

Falcon Field Municipal Airport

4800 E. Falcon Dr.

Mesa, AZ 85215

Phone: 480-644-2444

Website: www.falconfieldairport.com

Falcon Field Municipal Airport is one of the top 10 general aviation airports in the nations. Falcon Field, with direct on-airport facility revenue exceeding \$595 million annually, is the second-highest revenue generating aviation facility in the state. The airport serves as home base for more than 700 aircraft and as an industrial park, with more than 30 aviation-related businesses and more than 50 commercial enterprises.

Business Services

Note: Please refer to individual chapters for additional business resource agencies.

Arizona Small Business Association

Central Arizona Office

4600 E. Washington St., Suite 341

Phoenix, AZ 85034

Phone: 602-306-4000

Website: www.asba.com

The Arizona Small Business Association is a statewide membership organization whose mission is to provide a member forum for networking products/services, to educate through weekly seminars/workshops, to apprise members of legislation affecting small business, and to support and foster small business development, retention, and growth in Arizona.

SCORE East Valley (Service Corps of Retired Executives)

2828 N. Central Ave., Suite 800

Central & Thomas

Phoenix, AZ 85004

Phone: 602-745-7250

Email: help@score.org

Website: <https://greaterphoenix.score.org>

SCORE is funded in part by SBA and offers no-cost/low-cost consulting and seminars. A national network of organizations of retired executives provides consultation in planning and managing small businesses, as well as sponsoring small business-related seminars and workshops.

Maricopa Community College District's Small Business Development Center

Main Office – Phoenix

108 N. 40th St., South Building

Phoenix, AZ 85034

Phone: 480-784-0590

Website: www.maricopa-sbdc.com

Mesa Community College Downtown Campus – Downtown Mesa

145 N. Centennial Way

Mesa, AZ 85201

Phone: 480-461-6220

Website: www.mesacc.edu/locations/downtown-center

Professional consultants provide low-cost seminars on business operations and confidential, no-cost personalized business counseling in all areas of small business management including management, marketing, financial management, business planning, and international trade. They also assist companies with workforce recruitment and employee training. MCCD-SBDC is a leader in small business development.

Chambers of Commerce and Economic Development Agencies

Arizona Chamber of Commerce

3200 N. Central Ave., Suite 1125

Phoenix, AZ 85012

Phone: 602-248-9172

Email: info@azchamber.com

Website: www.azchamber.com

The Arizona Chamber of Commerce and Industry is committed to advancing Arizona's competitive position in the global economy by advocating free-market policies that stimulate economic growth and prosperity for all Arizonans.

Arizona Hispanic Chamber of Commerce

255 E. Osborn Rd., Suite 201

Phoenix, AZ 85012

Phone: 602-279-1800

Website: www.azhcc.com

The purpose of the Chamber is to promote the success of Hispanic-owned businesses by facilitating business relationships, economic development and sharing of knowledge for the benefit of the State of Arizona and the growth and success of the members of the Chamber.

Arizona Korean Chamber of Commerce

15033 N. Thompson Peak Pkwy., #D10

Scottsdale, AZ 85250

Phone: 480-277-3261

Email: azkochamber@gmail.com

Website: www.kochamber.org

Arizona Korean Chamber's mission is to foster economic development for Korean-owned businesses, facilitate trade between Arizona and Korea, serve as the voice of the Korean American small business community in Arizona, and provide positive public awareness of Korean American owned businesses.

Asian Chamber of Commerce

7217 N. 5th Way

Phoenix, AZ 85020

Phone: 602-222-2009

Website: www.asianchamber.com

The Chamber supports, promotes and fosters business, cultural and educational relationships by and between chamber members and the public.

Chinese Chamber of Commerce of Arizona

PO Box 32865

Phoenix, AZ 85064

Website: www.ccocoarizona.org

The Chinese Chamber's mission is to improve the economic development of business entrepreneurs and the communities they serve.

East Valley Hispanic Chamber of Commerce

215 N. Robson

Mesa, AZ 85201

Phone: 480-626-0091 ext. 402

Email: info@evhcc.org

Website: <http://evhcc.org>

The East Valley Hispanic Chamber of Commerce is involved in activities that will bring about a greater awareness of the economic potential of Hispanic businesses and population in the East Valley region of metropolitan Phoenix.

East Valley Partnership

535 W. Baseline Rd., #107

Mesa, AZ 85210

Phone: 480-834-8335

Website: www.evp-az.org

East Valley Partnership is a coalition of civic, business, educational, and political leaders from Apache Junction, Chandler, Florence, Fountain Hills, Gila River Indian Community, Gilbert, Mesa, Queen Creek, Salt River Pima-Maricopa Indian Community, Tempe, and Pinal County dedicated to the economic development and promotion of the East Valley of Greater Phoenix Arizona. They actively advocate in

areas such as economic development, education, transportation and infrastructure, arts, behavioral health, and other important areas.

The Greater Phoenix Black Chamber of Commerce

201 E. Washington Ave., Suite 350

Phoenix, AZ 85004

Phone: 602-307-5200

Website: www.phoenixblackchamber.com

The mission of the Greater Phoenix Black Chamber of Commerce is to improve the economic development of our business entrepreneurs and the communities we serve. The GPBCC serves as the cornerstone for educational training, resource programs, resources and economic growth opportunities with a specific emphasis on “Business In Action.”

Greater Phoenix Chamber of Commerce

201 N. Central Ave., 27th Floor

Phoenix, AZ 85004

Phone: 602-495-2195

Email: info@phoenixchamber.com

Website: www.phoenixchamber.com

The Greater Phoenix Chamber of Commerce pursues and promotes a free market, thriving community and economic prosperity for all Chamber members through advocacy, programs, events and services.

Greater Phoenix Economic Council (GPEC)

2 N. Central Ave., Suite 2500

Phoenix, AZ 85004-4469

Phone: 602-256-7700, 1-800-421-GPEC

Website: www.gpec.org

GPEC is a public-private partnership representing 23 communities in the region and carries out a mission to attract quality businesses to the Greater Phoenix region from around the world, and to advocate and champion foundational efforts to improve the region’s competitiveness.

Greater Phoenix Leadership

400 E. Van Buren St., Suite 825

Phoenix, AV 85004

Phone: 602-252-5667

Website: www.gplinc.org

Greater Phoenix Leadership provides the executive forum through which corporate leadership can effectively and efficiently collaborate with the public sector and non-profit organizations to establish and sustain a safe, healthy and prosperous community.

Maricopa Association of Governments

302 N. 1st Ave., Suite 300

Phoenix, AZ 85003

Phone: 602-254-6300

Website: www.azmag.gov

The Maricopa Association of Governments (MAG) is a Council of Governments that serves as the regional agency for the metropolitan Phoenix area. MAG is a designated Metropolitan Planning Organization for regional planning in the Maricopa region.

Mesa Chamber of Commerce

165 N. Centennial Way, Suite 208

Mesa, AZ 85201

Phone: 480-696-1307

Website: www.mesachamber.org

The Mesa Chamber of Commerce is the recognized resource and celebrated leader for the Mesa business community. The Chamber exists to improve, promote, and protect businesses in Mesa.

National Center for American Indian Enterprise Development

953 E. Juanita Ave.

Mesa, AZ 85204

Phone: 480-545-1298

Website: www.ncaied.org

The National Center for American Indian Enterprise Development is a non-profit organization committed to business development for Indian people.

Phoenix Minority Business Development Business Center

255 E. Osborn Rd., Suite 202

Phoenix, AZ 85012

Phone: 602-248-0007, 1-800-428-7299

Website: www.phoenixmbdcenter.com

The Phoenix Minority Business Development Agency provides professional consulting and technical assistance to minority business owners to improve the management and profitability of their firms and to increase their revenue and capacity. Services are provided directly to clients through professional consulting staff, contracted consultants and strategic partners.

Visit Mesa

120 N. Center St.

Mesa, AZ 85201

Phone: 480-827-4700

Email: info@visitmesa.com

Website: www.visitmesa.com

Visit Mesa impacts the City of Mesa, Arizona and its partnering East Valley communities' economies by marketing the region as a premier travel destination.

Entrepreneurial Venues, Incubators, and Accelerators

LAUNCHPOINT – Mesa Technology Accelerator

245 W. 2nd St.

Mesa, AZ 85201

Project Manager: Kelley Keffer

Phone: 480-644-6958

Email: Kelley.keffer@mesaaz.gov

Website: www.launchpointmesa.com

LAUNCHPOINT, the Mesa Technology Accelerator was created in collaboration with Arizona State University to drive the growth of innovative technology companies. LAUNCHPOINT fosters the cultivation of the latest innovations and technologies from consumer web and mobile applications to biotech and green energy, and everything in between.

Arizona Business Incubation Association

Email: info@azcommerce.com

Website: www.azincubators.org

The Arizona Business Incubation Association was created in 2011 as a way to share information with business incubators and allied organizations across Arizona.

International Business Innovation Association

6555 Sanger Rd.

Orlando, FL 32827

Phone: 407-965-5653

Email: info@inbia.org

Website: <https://inbia.org>

The National Business Innovation Association (NBIA) is the world's leading organization advancing business incubation and entrepreneurship. Each year, it provides thousands of professionals with information, education, advocacy and networking resources to bring excellence to the process of assisting early-stage companies. An elected, voting board of directors, representing the world's leading incubators, governs the association.

Mesa THINKspot

Mesa Public Library – Red Mountain Branch

635 N. Power Rd.

Mesa, AZ 85205

Website: www.mesathinkspot.com

Mesa THINKspot is a collaborative workspace and makerspace within the Red Mountain Branch of the Mesa Public Library. Mesa THINKspot provides the community hands-on opportunities to innovate in a flexible, multipurpose space that encourages collaboration, conversation, creativity and curiosity.

HeatSync Labs

140 W. Main St.

Mesa, AZ 85201

Website: www.heatsynclabs.org

HeatSync Labs is a community-driven 501©3 non-profit shop and workspace where engineers, artists, students, and hobbyists come to make prototypes, art, and other creative projects.

It is a workshop for mad scientists, artists and anyone creating or making! We make tools, resources, and skills available to you.

K'e

126 W. Main St.

Mesa, AZ 85201

Website: <https://pamelaslim.com>

K'e is a place to grow small business in downtown Mesa, Arizona. This space is used to conduct workshops, feature master classes from experts, and support the local small business community.

Educational Resources/Employment Training/Career Services

Academy for the Advancement of Small, Minority and Women Owned Enterprises (APS-AAAME)

400 N. 5th St.

Phoenix, AZ 85004

Phone: 602-250-1000

Email: suppdiv@apsc.com

Website:

www.aps.com/en/communityandenvironment/economicdevelopment/smallbusinessdevelopment/pages/business-mentoring-aaame.aspx

Mailing Address:

PO Box 53999

Mail Sta. 8602

Phoenix, AZ 85072-3999

AAAME is a two-year business mentoring program that assists business owners in developing solid business practices. There is no cost required, just a time commitment, with meetings at least twice a month. Visit the website for more information regarding this helpful program.

Arizona State University (ASU)

PO Box 871312

Tempe, AZ 85287-1312

Phone: 480-965-2350

Email: careerservices@asu.edu

Website: www.asu.edu

Services, resources and information for employers include: resume referrals; job listings; web links; lists of student organizations and faculty; on-campus recruiting; Employer Guide; pre-recruiting information sessions; career-coordinated internships and co-op opportunities. A number of job fairs are offered throughout the year including Arizona Collegiate Job Fair (spring), Education Recruiter Round-up (summer), and Career Fiesta (fall).

ASU L. William Seidman Research Institute

College of Business

660 s. Mill Ave.

Tempe, AZ 85281

Phone: 480-965-5362

Website: <http://seidmaninstitute.com>

For business research information and business forecasts at the Seidman Research Institute contact:

Center for Executive and Professional Development

Phone: 480-965-7579

Website: www.upcaarey.asu.edu/professional-development

JP Morgan Chase Economic Outlook Center

Phone: 480-965-3963

Website: www.wpcarey.asu.edu/research/jpmorgan-chase-economic-outlook

Center for Entrepreneurship

Phone: 480-965-0474

Website: www.wpcarey.asu.edu/research/entrepreneurship

Mesa Community College (MCC)

1833 W. Southern Ave.

Mesa, AZ 85202

Phone: 480-461-7000

Website: www.mesacc.edu

The largest of the community colleges in metropolitan Phoenix, MCC offers customized training and various on-site services for businesses at the main campus and specialized small business training at the East Valley Entrepreneurial Center located in Mesa.

East Valley Entrepreneurial Center (EVEC)

1833 W. Southern Ave.

Mesa, AZ 85202

Phone: 480-461-7720

Employers can recruit students through posting job and internship descriptions year-round and by attending the career fair in April.

1833 W. Southern Ave.

Mesa, AZ 85202

Phone: 480-461-7720

Employers can recruit students through posting job and internship descriptions year-round and by attending the career fair in April.

Financial Assistance

(Loan programs, grants and tax incentives and credits)

Arizona Commerce Authority

118 N. 7th Ave., #400

Phoenix, AZ 85007

Phone: 602-845-1200

Website: www.azcommerce.com

The Arizona Commerce Authority (ACA) is an aggressive economic development organization focusing on advancing the state's economy through the recruitment of quality companies and jobs for the State of Arizona as well as the expansion of companies already doing business in the state.

Arizona MultiBank Community Development Corporation

16 W. Vernon Ave.

Phoenix, AZ 85003

Phone: 602-643-0030

Email: azmultibank@multibank.org

Website: www.multibank.org

MultiBank CDC provides financial and technical assistance for the advancement of small business, for low and moderate-income housing, and for economic development. Part lender and part intermediary, the Arizona MultiBank CDC provides direct financing in the form of debt, debt with equity features and credit enhancements to facilitate conventional financing and to leverage other private and public funds.

Neighborhood Economic Development Corporation (NEDCO)

10 W. Main St., 2nd Floor

Mesa, AZ 85201

Phone: 480-258-6927

Website: www.turnanewleaf.org/services/nedco.html

NEDCO, a non profit Community Development Financial Institution (CDFI), provides expansion and start-up loans for businesses in Mesa. Some loans are directly financed from NEDCO's Community Development Loan Fund, others are provided through Arizona MultiBank Community Development Corporation. Some projects may qualify for a partial guarantee from the City of Mesa. In addition, NEDCO provides technical assistance to businesses for business plans and project concepts.

City of Mesa Private Activity Bonds – Mesa Tax & Licensing

55 N. Center St.

Mesa, AZ 85201

Phone: 480-644-3816

Website: www.mesaaz.gov/salestax

The Mesa Industrial Development Authority starts the application process for the \$10 million of tax-exempt loans offered by the Arizona Commerce Authority and the State of Arizona. Eligible manufacturing businesses searching for loans in the range of \$1 to \$10 million are encouraged to apply for the lower than prime interest rate loan. Several fees related to the application process make requests less than \$1,000,000 not feasible.

City of Mesa Business Export Assistance Program (BEAP)

20 E. Main St., Suite 200

Mesa, AZ 85201

Phone: 480-644-3963

Website: www.mesaaz.gov/business/economic-development/incentives-programs/mesa-incentives-and-programs

The City of Mesa Business Export Assistance Program (BEAP) provides small to medium-sized businesses in Mesa information, training, marketing and sales support that will help companies to:

- Begin, or increase, exporting products and/or services to international markets.
- Increase sales capacity and generate additional tax revenue to the City.
- Expand operations and increase the company's ability to create net new jobs and capital investment.

U.S. Small Business Administration (SBA)

Arizona District Office

2828 N. Central Ave., Suite 800

Phoenix, AZ 85004-1093

Phone: 602-745-7200

Website: www.sba.gov/offices/district/az/phoenix

SBA offers multiple small business loan programs, federal contracting and small business certification programs. Visit their website to read about their 7(a) Loan Program, Microloan Program, 504 (real property) Loan Program, as well as training opportunities.

International Business Resources

Arizona Commerce Authority

118 N. 7th Ave., #400

Phoenix, AZ 85007

Website: www.azcommerce.com

The Arizona Commerce Authority (ACA) is an aggressive economic development organization focusing on advancing the state's economy through the recruitment of quality companies and jobs for the state of Arizona as well as the expansion of companies already doing business in the state.

Arizona Department of Agriculture, International Service

1688 W. Adams St.

Phoenix, AZ 85007

Phone: 602-542-4373

Website: www.azda.gov

Companies that import or export any food related items need to contact the Department of Agriculture for codes and regulations. This includes food processing and animal related business as well.

Arizona-Mexico Commission (AMC)

1700 W. Washington Ave., Suite 180

Phoenix, AZ 85007

Email: info@azmc.org

Website: www.azmc.org

The Arizona-Mexico Commission develops Arizona-Mexico relations and assists with policy-making through various bi-national activities between Arizona and Sonora representatives and active promotion of cross-border, socio-economic activity.

Border Trade Alliance (BTA)

805 15th St., NW, Suite 700

Washington, D.C. 20005

Phone: 202-386-9653

Website: www.thebta.org

Border Trade Alliance improves the quality of life through trade and commerce by providing a forum for participants to discuss and promote issues concerning trade throughout the Americas.

Export-Import Bank of the United States (USEAC)

811 Vermont Ave., NW
Washington, D.C. 20571
Phone: 562-980-4550
Website: www.exim.gov

The services of the Export-Import Bank of the United States include financing, insurance policies and consultation with exporters.

Global Chamber Phoenix

1475 N. Scottsdale Rd., #200
Scottsdale, AZ 85257
Phone: 480-595-5000
Website: www.globalchamber.org

Global Chamber Phoenix is a thriving community of professionals, mentors and innovative companies taking on the world of global business. We provide vital information, connections and mentoring for leaders to capture global business opportunities.

Metropolitan Phoenix Export Alliance (MPEXA)

Email: info@mpexa.org
Website: <http://mpexa.com>

MPEXA and the Metro Phoenix Export Plan are part of the Velocity Program and represent the culmination of over a year of collaboration between the Global Cities Initiative (a joint effort of Brookings and JPMorgan Chase) and metro Phoenix export stakeholders that are committed to building a stronger export-driven regional economy.

MPEXA offers a single point of contact as well as a single repository of export related resources and information that is easily accessible, current and responsive. MPEXA is the “go to” outlet for all Small and Medium Enterprises (SMEs) looking for export related assistance and guidance.

Foreign Trade Zone #221 (Mesa)

City of Mesa Office of Economic Development

20 E. Main St., Suite 200
Mesa, AZ 85201
Phone: 480-644-3562
Email: aric.bopp@mesaaz.gov
Website: www.mesaaz.gov/home/showdocument?id=23377

The National Association of Foreign-Trade Zones

1001 Connecticut Ave., NW, Suite 350
Washington, D.C. 20036
Phone: 202-331-1950
Website: www.naftz.org

A Foreign Trade Zone (FTZ) is a secured area physically located within a country, but legally considered foreign soil for customs purposes, and therefore treated as part of international commerce. The purpose of an FTZ is to attract and promote international trade and commerce by providing a means for importers to reduce or eliminate the payment of import duties. The benefits of operating in a Foreign Trade Zone are primarily the reduction or elimination of the payment of U.S. Customs duties or excise taxes on goods imported into the United States. State legislation provides tax reductions to companies with operational facilities within FTZs or subzones. FTZ procedures are available to companies involved in extensive importing of products or components that locate at the zone and fulfill activation, U.S. Customs and FTZ Board requirements. Other companies that cannot be accommodated within the zone, and who meet eligibility requirements, may apply for subzone status.

U.S. Customs Office – Port of Phoenix

3002 E. Old Tower Rd., Suite 400
Phoenix, AZ 85034
Phone: 602-914-1400
Website: www.cbp.gov/contact/ports/phoenix

A service port is a customs location having a full range of cargo processing functions, including inspections, entry, collections and verification (19 CFR 101.1). It assesses and collects all duties, fees and taxes on imported goods, and enforces customs regulations and related laws.

U.S. Department of Commerce (USDOC), Bureau of Export Administration

Western Regional Office
3300 Irvine Ave., Suite 307
Newport Beach, CA 92660
Phone: 949-660-0144

Email: Newport.beach.office.box@mail.doc.gov

Website: www.bis.doc.gov

The USDOC Bureau of Export Administration assists companies with exporting processes by offering counseling, workshops and assistance in obtaining exporting licenses.

U.S. Department of Commerce, International Trade Administration

1475 N. Scottsdale Rd., Suite 200

Scottsdale, AZ 85257

Phone: 602-640-2513

Email: office.phoenix@trade.gov

Website: www.export.gov

The USDOC International Trade Administration assists U.S. firms to realize export potential by providing expert counseling, information on foreign markets, international contacts and advocacy services.

Additional Online Resources

(Information provided by the Mesa Public Library)

American Association of Exporters and Importers	www.aaei.org
Americans with Disabilities Act Awareness	www.mesaaz.gov/business/ada-for-business
Arizona District Export Council	www.exportaz.org
Asia Pacific Economic Cooperation	www.apec.org
BIEN (Building An International Economic Network)	www.connectbien.com
Census Bureau	www.census.gov
Cross-Cultural Communications	www.globalbusinessleadership.com
Environmental Protection Agency	www.epa.gov
Export Legal Assistance Network	www.exportlegal.org
Federal Grants	www.cfda.gov
Federation of International Trade Association	www.fita.org
Fedstats	http://fedstats.sites.usa.gov
Foreign Trade Zone Corporation	www.ftzcorp.com
International Monetary Fund	www.imf.org
International Standards Organization	www.iso.ch
International Chamber of Commerce	www.iccwbo.org
NADBank: North American Development Bank	www.nadbank.org
National Association of Export Companies	www.nexco.org
National Customs Broker and Forwarders Association of American	www.ncbfaa.org
National Law Center for Inter-American Free Trade	www.natlaw.com
Serra International	www.serraus.org
Sister Cities International	www.sistercities.org
Thomas Register (manufacturers and suppliers)	www.thmoasnet.com
Trade Compass	www.trade-compass.com
United States Bureau of Economic Analysis	www.bea.gov
USAID – United States Agency for Int’l Development	www.usaid.gov
World Bank	www.worldbank.org
World Trade Centers Association	www.wtca.org