

CHAPTER 6: ADDITIONAL RESOURCES

AIRPORTS

PHOENIX-MESA GATEWAY AIRPORT

5835 S. Sossaman Rd.

Mesa, AZ 85212

Website: www.phxmesagateway.org

Phone: (480) 988-7600

Fax: (480) 988-2315

Phoenix-Mesa Gateway Airport is developing as an international aerospace center with aircraft manufacturing, maintenance, modification, testing and pilot training. Currently, more than 20 aviation companies operate on the facility, and the remaining 1,000 acres available for aviation company locations is in high demand. With three 10,000-foot runways and a new passenger terminal, the airport acts as a reliever for Sky Harbor International and ranks third in the state in direct on-airport facility revenues.

Phoenix-Mesa Gateway Airport has been designated as Foreign Trade Zone #221 as well as a Military Reuse Zone, offering aviation companies a significant financial edge in the global marketplace. In addition to the FTZ and Military Reuse Zone incentives, Phoenix-Mesa Gateway Airport also houses a new passenger terminal and a customs office to assist businesses in international trade.

FALCON FIELD MUNICIPAL AIRPORT

4800 E. Falcon Dr.

Mesa, AZ 85215

Website: www.mesaaz.gov/falcon_field

Phone: (480) 644-2444

Fax: (480) 644-2419

Falcon field Municipal Airport is one of the top 10 general aviation airports in the nation, Falcon Field, with a direct on-airport facility revenue exceeding \$595 million annually, is the second-highest revenue generating aviation facility in the state. The airport serves as home base for more than 850 aircraft and as an industrial park with more than 30 aviation-related businesses, and more than 50 commercial enterprises.



BUSINESS SERVICES

Note: Please refer to individual chapters for additional business resource agencies.

ARIZONA SMALL BUSINESS ASSOCIATION

Central Arizona Office Phone: (602) 306-4000
4600 E. Washington St., Suite 340 Fax: (602) 306-4001
Phoenix, AZ 85034 Website: www.asba.com

The Arizona Small Business Association is a statewide membership organization whose mission is to provide a forum for networking their products/services, to educate members through weekly educational seminars/workshops, to keep them apprised of legislation affecting small business, and to support and foster small business development, retention, and growth in Arizona.

BID SOURCE (ARIZONA GOVERNMENT PROCUREMENT EXPERTS)

201 N. Central Ave., Suite 2700 Phone: (602) 495-6467
Phoenix, AZ 85004 Fax: (602) 495-8913
Website: www.bidsource.com

A customized bid notification system, consulting services, resource material and information, and a purchasing network are a few of the benefits offered by Bid Source

BUSINESS.GOV

Website: www.business.gov

SBA has launched this Web site as an online resource guide designed to provide legal and regulatory information to America's small businesses.

SCORE EAST VALLEY (SERVICE CORPS OF RETIRED EXECUTIVES)

2828 N. Central Ave, Suite 800 Phone: (602) 745-7250
Central & West Thomas Fax: (602) 745-7210
Phoenix, AZ 85004 Website: www.scorephoenix.org
E-mail: admin1@scorephoenix.org

National network of organizations of retired executives provides consultation in planning and managing small businesses. They also sponsor small business-related seminars and workshops.



MARICOPA COMMUNITY COLLEGE DISTRICT'S SMALL BUSINESS DEVELOPMENT CENTER

Main Office - Central Phoenix Phone: (480) 784-0590
 2400 N. Central Ave., Suite 104 Fax: (602) 230-7989
 Phoenix, AZ 85004 Website: www.maricopasbdc.com

Mesa Community Colleges Downtown Campus - Downtown Mesa
 165 N Centennial Way, Room 209 Phone: (480) 784-0590
 Mesa, AZ 85201

Professional consultants provide low cost seminars on business operations and confidential as well as personalized counseling in all areas of small business management at no cost. They also assist companies with workforce recruitment and employee training. MCCD-SBDC is a leading participant in business partnership development.

CHAMBERS OF COMMERCE AND ECONOMIC DEVELOPMENT AGENCIES

ARIZONA HISPANIC CHAMBER OF COMMERCE

255 E. Osborn, Suite 201 Phone: (602) 279-1800
 Phoenix, AZ 85012 Fax: (602) 279-8900
 Website: www.azhcc.com

ARIZONA MINORITY BUSINESS ENTERPRISE CENTER

255 E. Osborn, Suite 202 Phone: (602) 248-0007, 1-800-428-7299
 Phoenix, AZ 85012 Fax: (602) 279-8900
 Website: www.azmbec.com

Arizona Minority Business Enterprise Center provides professional consulting and technical assistance to minority business owners to improve the management and profitability of their firms and to increase their revenue and capacity. Services are provided directly to clients through professional consulting staff, contracted consultants and strategic partners.

ASIAN CHAMBER OF COMMERCE

7217 N 6th Way Phone: (602) 222-2009
 Phoenix, Arizona 85020 Fax: (602) 870-7562
 Website: www.asianchamber.org

The Chamber supports, promotes and fosters business, cultural and educational relationships by and between chamber members and the public.

AUSTRALIAN NEW ZEALAND AMERICAN CHAMBER OF COMMERCE

Website: www.anzaccaz.com



CHINESE CHAMBER OF COMMERCE OF ARIZONA

P.O. Box 32865
Phoenix, AZ 85064

Website: www.cccarizona.org

Their mission is to improve the economic development of business entrepreneurs and the communities they serve.

THE GREATER PHOENIX BLACK CHAMBER OF COMMERCE

201 E. Washington, Suite 350 Phone: (602) 307-5200
Phoenix, Arizona 85004 Fax: (602) 307-5204
E-mail: info@phoenixblackchamber.com
Website: www.phoenixblackchamber.com

GREATER PHOENIX CHAMBER OF COMMERCE

201 N. Central Ave., 27th Floor Phone: (602) 495-2195
Phoenix, AZ 85004 Fax: (602) 495-8913
Website: www.phoenixchamber.com E-mail: info@phoenixchamber.com

GREATER PHOENIX ECONOMIC COUNCIL (GPEC)

2 N. Central Ave., Suite 2500 Phone: (602) 256-7700, (800) 421-GPEC
Phoenix, AZ 85004-4469 Fax: (602) 256-7744
Website: www.gpec.org E-mail: info@gpec.org

GREATER PHOENIX LEADERSHIP

400 E. Van Buren St., Suite 825 Phone: (602) 252-5667
Phoenix, AZ 85004 Website: www.gplinc.org

ARIZONA KOREAN CHAMBER OF COMMERCE

2728 W. McDowell Rd. Phone: (602) 269-6222
Phoenix, AZ 85009 Website: www.azkochamber.org
E-mail: azkochamber@gmail.com

MARICOPA ASSOCIATION OF GOVERNMENTS

302 N. 1st. Ave., Suite 300 Phone: (602) 254-6300
Phoenix, AZ 85003 Fax: (602) 254-6490
Website: www.azmag.gov

MESA CONVENTION AND VISITORS BUREAU

120 N. Center St. Phone: (480) 827-4700
Mesa, AZ 85201 Fax: (480) 827-4704
Website: www.visitmesa.com



NATIONAL CENTER FOR AMERICAN INDIAN ENTERPRISE DEVELOPMENT
953 E. Juanita Ave. Phone: (480) 545-1298
Mesa, AZ 85204 Fax: (480) 545-4208
Website: www.ncaied.org

Non-profit organization committed to business development for Indian people.

EDUCATIONAL RESOURCES/EMPLOYMENT TRAINING/CAREER SERVICES

ARIZONA DEPARTMENT OF COMMERCE WORKFORCE RECRUITMENT & JOB TRAINING PROGRAM

Refer to “Financial Assistance” in this chapter.

ACADEMY FOR THE ADVANCEMENT OF SMALL, MINORITY AND WOMEN OWNED ENTERPRISES (APS-AAAME)

Street Address
400 N. 5th Street
Phoenix, AZ 85004

Phone: (602) 250-1000
E-mail: AAAME@aps.com
Website: www.pinnaclewest.com

Mailing Address
P.O. Box 53999, Mail Sta. 8602
Phoenix, AZ 85072-3999

AAAME is a two-year business mentoring program that assists business owners in developing solid business practices. There is no cost required, just a time commitment, with meetings at least twice a month. For more details, visit their website to better understand this helpful program.

ARIZONA STATE UNIVERSITY Website: www.asu.edu

ASU CAREER SERVICES OFFICE (TEMPE CAMPUS)

Mailing Address
PO Box 871312
Tempe, AZ 85287-1312

Phone: (480) 965-2350
Fax: (480) 965-2120
E-mail: careerservices@asu.edu

Services, resources and information for employers include: resume referrals; job listings; Web links; lists of student organizations and faculty; on-campus recruiting; Employer Guide; pre-recruiting information sessions; career-coordinated internships and co-op opportunities. A number of job fairs are offered throughout the year including Arizona Collegiate Job Fair (spring), Education Recruiter Round-up (summer), and Career Fiesta (fall).



ASU L. WILLIAM SEIDMAN RESEARCH INSTITUTE

College of Business Phone: (480) 965-5362
P.O. Box 874011 Fax: (480) 965-5458
Tempe, AZ 85287-4011 Website: <http://wpcarey.asu.edu/seid>

For business research information and business forecasts at the Seidman Research Institute contact:
Center for Executive and Professional Development, (480) 965-7579,
JPMorgan Chase Economic Outlook Center, (480) 965-3963
The Spirit of Enterprise Center, (480) 965-0474

MESA COMMUNITY COLLEGE (MCC)

1833 W. Southern Ave. Phone: (480) 461-7000
Mesa, AZ 85202 Website: www.mesacc.edu

The largest of the community colleges in metropolitan Phoenix, MCC offers customized training and various on-site services for businesses at the main campus and specialized small business training at the East Valley Entrepreneurial Center located in Mesa.

MCC CAREER RE-ENTRY SERVICE

1833 W. Southern Ave. Phone: (480) 461-7592
Mesa, AZ 85202 Fax: (480) 461-7814

Employers can recruit students through posting job and internship descriptions year-round and by attending the career fair in April.

THUNDERBIRD SCHOOL OF GLOBAL MANAGEMENT

1 Global Place Phone: (602) 978-7000, (800) 848-9084
Glendale, AZ 85306-6000 Website: www.thunderbird.edu

FINANCIAL ASSISTANCE

(Loan programs, grants and tax incentives and credits)

ARIZONA MULTIBANK COMMUNITY DEVELOPMENT CORPORATION

101 N. 1st Ave., Suite 1880 Phone: (602) 643-0030
Phoenix, AZ 85003-1910 Fax: (602) 643-0031
Website: www.multibank.org E-mail: azmultibank@multibank.org

Provides financial and technical assistance for the advancement of small business, for low and moderate income housing, and for economic development. Part lender and part intermediary, the Arizona MultiBank CDC provides direct financing in the form of debt, debt with equity features and credit enhancements to facilitate conventional financing and to leverage other private and public funds.



NEDCO (NEIGHBORHOOD ECONOMIC DEVELOPMENT CORPORATION)

12 North Center St Phone: (480) 258-6927
Mesa, AZ 85201 Fax: (480) 258-6972
Website: www.nedco-mesa.org E-mail: TBenelli@NEDCO-Mesa.org

NEDCO, a non-profit Community Development Financial Institution (CDFI), provides expansion and start-up loans for businesses in Mesa. Some loans are directly financed from NEDCO's Community Development Loan Fund, others are provided through Arizona MultiBank Community Development Corporation. Some projects may qualify for a partial guarantee from the City of Mesa. In addition, NEDCO provides technical assistance to businesses on business plans and project concepts.

CITY OF MESA PRIVATE ACTIVITY BONDS—MESA TAX & LICENSING

55 N. Center St. Phone: (480) 644-2316
Mesa, AZ 85201 Fax: (480) 644-3999

The Mesa Industrial Development Authority starts the application process for the \$10 million of tax-exempt loans offered by the Arizona Department of Commerce and the State of Arizona. Eligible manufacturing business searching for loans in the range of \$1 to \$10 million are encouraged to apply for the lower than prime interest rate loan. Several fees related to the application process make requests less than \$1,000,000 not feasible.

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

Arizona District Office
2828 N. Central Ave., Suite 800 Phone: (602) 745-7200
Phoenix, AZ 85004-1093 Fax: (602) 745-7210
Website: www.sba.gov/localresources/district/az/financing/index.html

SBA offers helpful small business loan programs. Visit their website to read about their 7(a) Loan Program, Microloan Program, etc.

INTERNATIONAL BUSINESS RESOURCES

ARIZONA DEPARTMENT OF AGRICULTURE, INTERNATIONAL SERVICE

1688 West Adams Phone: (602) 542-4373
Phoenix, AZ 85007 Website: www.azda.gov

Companies that import or export any food related items need to contact the Department of Agriculture for codes and regulations. This includes food processing and animal related business as well.



ARIZONA-MEXICO COMMISSION (AMC)

1700 W. Washington Ave., Suite 180 Phone: (602) 542-1345
 Phoenix, AZ 85007 Fax: (602) 542-1411
 Website: www.azmc.org E-mail: info@azmc.org

Develops Arizona-Mexico relations and assists with policy-making through various bi-national activities between Arizona and Sonora representatives; active promotion of cross-border, socio-economic activity.

BORDER TRADE ALLIANCE (BTA)

Phoenix Administrative Office
 2020 N Central Ave Phone: (602) 266-7427, (800) 333-5523
 Phoenix, AZ 85004 Website: www.thebta.org

Improves the quality of life through trade and commerce by providing a forum for participants to discuss and promote issues concerning trade throughout the Americas.

EXPORT-IMPORT BANK OF THE UNITED STATES (USEAC)

One World Trade Center, Suite 1670 Phone: (562) 980-4550
 Long Beach, CA 90831 Fax: (562) 980-4561
 Web Site: www.exim.gov

Services include financing, insurance policies, and consultation with exporters.

THE NATIONAL ASSOCIATION OF FOREIGN-TRADE ZONES

1001 Connecticut Ave., NW, Ste. 350 Phone: (202) 331-1950
 Washington, D.C. 20036 Fax: (202) 331-1994
 Web Site: www.naftz.org

A Foreign Trade Zone (FTZ) is a secured area physically located within a country, but legally considered foreign soil for customs purposes and therefore part of international, but domestic commerce. The purpose of an FTZ is to attract and promote international trade and commerce by providing a means for importers to reduce or eliminate the payment of import duties. State legislation provides tax reductions to companies with operational facilities within FTZs or subzones. FTZ procedures are available to companies involved in extensive importing of products or components that locate at the zone and fulfill activation, U.S. Customs, and FTZ Board requirements. Other companies that cannot be accommodated within the zone and who meet eligibility requirements, may apply for subzone status.

FOREIGN TRADE ZONE 221 (MESA)

City of Mesa Office of Economic Development
 Mesa City Plaza Building Phone: (480) 644-2398
 20 E. Main St., Suite 200 Fax: (480) 644-3458
 P.O. Box 1466 Website: www.mesaaz.gov/economic
 Mesa, AZ 85211-1466 E-mail: econdev.info@Mesaaz.gov



U.S. CUSTOMS OFFICE-PORT OF PHOENIX

3002 E. Old Tower Rd., Suite 400 Phone: (602) 914-1400
Phoenix, AZ 85034 Fax: (602) 914-1409

A service port is a customs location having a full range of cargo processing functions, including inspections, entry, collections and verification (19 CFR 101.1).
Assesses and collects all duties, fees and taxes on imported goods, and enforces customs regulations and related laws.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF EXPORT ADMINISTRATION

Western Regional Office Phone: (949) 660-1688 ext. 153
3300 Irvine Ave., Suite 307 Fax: (949) 660-1338
Newport Beach, CA 92660 E-mail: Newport.Beach.Office.Box@mail.doc.gov

Assists companies with exporting processes through counseling, workshops, and assistance in obtaining exporting licenses.

U.S. DEPARTMENT OF COMMERCE, INTERNATIONAL TRADE ADMINISTRATION

2828 N. Central Ave., Suite 800 Phone: (602) 640-2513
Phoenix, AZ 85004 Fax: (602) 640-2518
E-mail: phoenix.office.box@mail.doc.gov

Assists U.S. firms to realize export potential by providing expert counseling, information on foreign markets, international contacts, and advocacy services.

ADDITIONAL INTERNATIONAL INTERNET RESOURCES

(Information provided by the Mesa Public Library)

American Association of Exporters and Importers	www.aaei.org
Arizona District Export Council	www.azdec.com
Asia Pacific Economic Cooperation	www.apec.org
Asia Development Bank	www.adb.org
Census Bureau	www.census.gov
Cross-Cultural Communications	www.globalbusinessleadership.com
Environmental Protection Agency	www.epa.gov
Export Legal Assistance Network	www.sbaonline.sba.gov
Federal Grants	www.cfda.gov
Federation of International Trade Association	www.fita.org
Fedstats	www.fedstats.gov
Foreign Trade Zone Corporation	www.FTZcorp.com
International Monetary Fund	www.imf.org
International Standards Organization	www.iso.ch
International Chamber of Commerce	www.iccwbo.org



NADBank: North American Development Bank	www.nadbank.org
National Association of Export Companies	www.nexco.org
National Customs Broker and Forwarders Association of America	www.ncbfaa.org
National Law Center for Inter-American Free Trade	www.natlaw.com
National Trade Data Bank	www.stat-usa.gov/tradetest.nsf
Serra International	www.serraus.org
Sister Cities International	www.sister-cities.org
Thomas Register (manufacturers and suppliers)	www.thomasregister.com
Thunderbird International Business Information Centre	www.thunderbird.edu
Trade Compass	www.trade-compass.com
United States Bureau of Economic Analysis	www.bea.gov
USAID–United States Agency for Int’l Development	www.usaid.gov
World Bank	www.worldbank.org
World Trade Centers Association	www.wtca.org

