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4-6-09

City Council Report

Date: April 6, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Purchase of Twenty-two (22) Vehicles for Various City Departments
(3 Additions to the Fleet and 19 Replacements)
(State Contracts #SCC090001-1, #SCC090001-5 & #SCC090001-7)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve the Purchase of Twenty-two (22) Vehicles for Various City Departments as recommended. State contract pricing was evaluated by the Fleet Services and Business Services Departments.

The Business Services Department recommends authorizing purchase from the State of Arizona contracts with Midway Chevrolet at \$544,324.40, and Sanderson Ford at \$159,618.09, for a total award of \$703,942.49, including applicable sales tax.

Background/Discussion

With the exception of three additions to the fleet, all proposed vehicles will replace vehicles that have met established criteria for replacement. The additions to the fleet will accommodate growth in the Transportation Department, Field Operations, with one vehicle being added for Streetlights, for a new position approved for FY08/09 to respond to streetlight outages, troubleshooting, and new streetlight construction. The other two additional vehicles are for Utilities, Energy Resources Division for staff who perform day-to-day operations in maintaining City utility systems. All retired vehicles will be sold at auction.

Alternatives

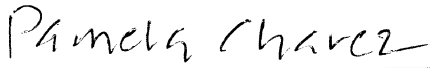
Council may choose not to authorize purchase from the State contract and new bids will be obtained; however, the State contract for vehicles is among the most competitive of all the State's contracts. It contains a "most favored customer clause" that prohibits the successful bidder(s) from offering other Arizona customers a better price for similar items without extending that price to the State of Arizona as well. Because this clause exists, it is doubtful that the City could obtain a better price by obtaining separate bids.

Fiscal Impact


The total amount of \$703,942.49 is available in the Fleet Services Department's Vehicle Replacement Program budget at \$691,144.71 and \$12,797.78 available in the Transportation Department's budget utilizing operations funding in lieu of capital.

Coordinated With:

Fleet Services Department



Pamela Chavez,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

RECOMMENDED VEHICLE PURCHASE
STATE OF ARIZONA CONTRACTS #SCC090001-1, SCC090001-5 and SCC090001-7
VALID 2006 THROUGH 1/14/2010

<u>Midway Chevrolet</u> Phoenix, AZ State Contract #SCC090001-1			
Item	Quantity	Description	Extended Price
1	10 each	2009 GMC One-Ton Regular Cab Utility Truck, Two Wheel Drive, 60" Cab to Axle, Dual Rear Wheels, Gas Powered and Full Size Spare, including 9' Utility Bed with Backup Alarm and 12" Rear Bumper @ <div style="text-align: right;"> \$28,036.53 /each 2,327.03 8.3% Sales Tax 5.00 Tire Tax <hr style="width: 100px; margin-left: auto; margin-right: 0;"/> \$30,368.56 </div> RC 507 - Utilities, Energy Resources (2 Additions, 3 Replacements) RC 538 - Utilities, Water Resources (5 Replacements)	\$303,685.60
2	1 each	2009 GMC 3500 Extended Cab Truck, Two Wheel Drive, 60" Cab to Axle, Dual Rear Wheels, Gas Powered and Full Size Spare, including 9' Stake Bed and Tow Package with Brake Controller @ <div style="text-align: right;"> \$26,055.15 /each 2,162.58 8.3% Sales Tax 5.00 Tire Tax <hr style="width: 100px; margin-left: auto; margin-right: 0;"/> \$28,222.73 </div> RC 363 - Transportation, Field Operations (Replacement)	\$28,222.73
3	2 each	2009 GMC One-Ton Regular Cab Utility Truck, Two Wheel Drive, 60" Cab to Axle, Dual Rear Wheels, Gas Powered and Full Size Spare, including 9' Utility Bed with Backup Alarm, 12" Rear Bumper and Tow Package with Brake Controller @ <div style="text-align: right;"> \$30,702.40 /each 2,548.30 8.3% Sales Tax 5.00 Tire Tax <hr style="width: 100px; margin-left: auto; margin-right: 0;"/> \$33,255.70 </div> RC 363 - Transportation, Field Operations (1 Addition, 1 Replacement)	\$66,511.40

Midway Chevrolet
Phoenix, AZ
State Contract #SCC090001-1

Item	Quantity	Description	Extended Price
4	2 each	2009 GMC 3500 One-Ton Flatbed Truck, Two Wheel Drive, 84" Cab to Axle, Dual Rear Wheels, Gas Powered and Full Size Spare, including 10'x8' Bed with Backup Alarm and Tow Package @ <div style="text-align: right;"> \$22,497.19 /each 1,867.27 8.3% Sales Tax <u>5.00</u> Tire Tax \$24,369.46 </div> RC 363 - Transportation, Field Operations (2 Replacements)	\$48,738.92
5	1 each	2009 GMC One-Ton Regular Cab Truck, Two Wheel Drive, 84" Cab to Axle, Dual Rear Wheels, Tow Package with Brake Controller, Gas Powered and Full Size Spare, including 11' Utility Bed with Backup Alarm, 12" Rear Bumper and Crane @ <div style="text-align: right;"> \$34,037.83 /each 2,825.14 8.3% Sales Tax <u>5.00</u> Tire Tax \$36,867.97 </div> RC 363 - Transportation, Field Operations (Replacement)	\$36,867.97
6	1 each	2009 Isuzu FVR Cab and Chassis, 139" Cab, Dual Rear Wheels, Tow Package with Controller, Diesel Engine and Full Size Spare @ <div style="text-align: right;"> \$55,672.00 /each 4,620.78 8.3% Sales Tax <u>5.00</u> Tire Tax \$60,297.78 </div> RC 363 - Transportation, Field Operations (Replacement)	\$60,297.78

Sanderson Ford
Glendale, AZ
State Contract #SCC090001-5

Item	Quantity	Description	Extended Price
7	1 each	2009 Ford One and One-Half Ton F-450 Truck, 84" Cab to Axle, Dual Rear Wheels, Tow Package with Brake Controller, Gas Powered and Full Size Spare @ <div style="text-align: right;"> \$24,462.00 /each 2,079.27 8.5% Sales Tax <u>5.00</u> Tire Tax \$26,546.27 </div> RC 538 – Utilities, Water Distribution (Replacement)	\$26,546.27
8	2 each	2009 Ford One and One-Half Ton F-450 Truck, Two Wheel Drive, 84" Cab to Axle, Dual Rear Wheels, Tow Package with Brake Controller, Gas Powered and Full Size Spare, including 11' Utility Body and 16" Rear Bumper @ <div style="text-align: right;"> \$32,773.30 /each 2,785.73 8.5% Sales Tax <u>5.00</u> Tire Tax \$35,564.03 </div> RC 363 - Transportation, Field Operations (2 Replacements)	\$71,128.06
9	2 each	2009 Ford One-Ton Regular Cab Utility Truck, Two Wheel Drive, 60" Cab to Axle, Single Rear Wheels, Roof Mount Spot Light, Tow Package with Brake Controller, Gas Powered and Full Size Spare, including 9 ft. Utility Bed with Backup Alarm and 12" Rear Bumper @ <div style="text-align: right;"> \$28,686.32 /each 2,280.56 7.95% Sales Tax <u>5.00</u> Tire Tax \$30,971.88 </div> RC 364 - Transportation, Traffic Engineering (2 Replacements)	\$61,943.76