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5-18-09



City Council Report

Date: May 18, 2009
To: City Council
Through: Bryan Raines, Deputy City Manager
From: Edward Quedens, Business Services Director
Subject: Term Contract for Replacement Fitness Equipment and Supplies for the Parks, Recreation and Commercial Facilities Department's Red Mountain Multigenerational Center and Various Other City Departments As Needed (Mesa Contract #2009120)
"Citywide" contract

Purpose and Recommendation

Council is requested to approve a Term Contract for Replacement Fitness Equipment and Supplies as recommended. Bid pricing was obtained and evaluated by the Business Services Department.

The Business Services Department recommends awarding contracts to the lowest, responsive and responsible bidders as follows: Gym Source California LTD dba Gym Source at \$113,505.00 annually and Tempe Fitness 4 Home Superstore dba Commercial Fitness at \$16,215.00 annually, for an annual amount not to exceed \$129,720.00, including applicable sales tax.

Background/Discussion

This contract will provide replacement fitness equipment and supplies for the Red Mountain Multigenerational Center as well as other City departments. The fitness equipment at this multifunctional recreation center currently has 9 pieces of equipment under a lease expiring in August 2009, along with several other pieces of equipment that are 11 years old and have exceeded their life expectancy. All of this equipment is heavily used by citizens who participate in recreational activities at the Center and is in need of replacement. Last year the Center's attendance exceeded 58,400, and all recreation participants pay a fee to use fitness equipment and/or participate in classes offered at the Center.

Utilization of this contract to purchase replacement equipment, rather than the current practice of leasing equipment for the Multigenerational Center will provide a cost savings as we will no longer pay lease interest and can elect to retain equipment longer if it continues to be serviceable.

The contract will also provide other City departments with a method to replace equipment as needed that has reached its life cycle expectancy and is no longer viable. Currently, both the Fire and Police Departments utilize fitness equipment available to support public safety health-related fitness programs and efforts to reduce employee injuries.

The initial term of the contract is three years with a two-year renewal possible. Any price increases must be accompanied by new manufacturer price lists.

Five responsive bids were received in April 2009.

Alternatives

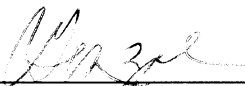
Council may choose not to award this contract and new bids will be obtained.

Fiscal Impact

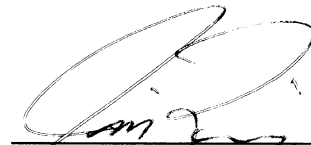
Of the total award, \$75,670 is available in the Parks, Recreation and Commercial Facilities Department's budget; other City departments' purchases would be dependent on adequate funding availability within their budget.

Coordinated With:

Parks, Recreation and Commercial Facilities Department




Cyndi Gonzales,
Management Assistant II



Jim Ruiz, CPPB
Purchasing Administrator



Edward Quedens, C.P.M.
Business Services Director



Bryan Raines,
Deputy City Manager

**CITY OF MESA
AWARD RECCOMENDATION
FITNESS EQUIPMENT & SUPPLIES
(REQUEST FOR BID #2009120)**

**Gym Source California LTD dba Gym Source
Tempe, AZ**

Description	Bid Price
Categories 1 & 3: Cardio Fitness Equipment and Fitness Equipment Supplies	\$105,000.00
	8.1% Sales Tax <u>8,505.00</u>
	TOTAL \$113,505.00

**Tempe Fitness 4 Home Superstore dba Commercial Fitness
Tempe, AZ**

Description	Bid Price
Category 2: Strength Fitness Equipment	\$15,000.00
	8.1% Sales Tax <u>1,215.00</u>
	TOTAL \$16,215.00

GRAND TOTAL - \$129,720.00

"No Bid" Received From:
Creative Health Products, Plymouth, MI

<u>April 2009 Bid Results:</u>	<u>Category 1*</u>	<u>Category 2*</u>	<u>Category 3*</u>
Gym Source Tempe, AZ	43%	20-15%	39-12%
Commercial Fitness Tempe, AZ	40%	20-18%	No Bid
Advanced Exercise** Chandler, AZ	20%	15%	15%
Advantage Fitness Products** Tempe, AZ	35%	10%	Non-Responsive
ProMaxima Mfg.** Houston, TX	2%	2%	2%

* Vendors provided percentage off manufacturer's list pricing for each category.

** Vendors did not meet all listed specifications or offered an incomplete response.