

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish -48 Volt DC Power Systems to the City of Mesa at the price(s) stated below.

Pricing per site is to include all labor, equipment and materials necessary to remove existing equipment, install new equipment, test operations and train employees on operation as described in the specifications of this Bid and configured as specified in Appendix A.

Item No.	Site Location	Price per Site based on configurations listed in Appendix A
1	FALCON	\$ 11,247.10
2	EAST MESA CENTER	\$ 11,637.43
3	TWIN KNOLLS SOUTH	\$ 11,111.23
4	CENTRAL RADIO SITE	\$ 16,221.13
5	MESA COMMUNITY COLLEGE	\$ 16,768.13
6	SOUTH WATER PLANT	\$ 16,311.13
7	TRW	\$ 16,596.13
8	TWIN KNOLLS NORTH	\$ 15,142.63
9	RANGE RIDER	\$ 15,919.85
10	MESA FIRE STATION 205	\$ 16,345.13
11	AJ FIRE STATION 262	\$ 16,345.13
12	AJ FIRE STATION 264	\$ 16,400.13
13	MESA FIRE STATION 219	\$ 33,744.68
TOTAL BID		\$ 213,789.83

(Provide a separate breakdown of costs for each site detailing labor, parts, training, shipping, etc... The breakdown of costs shall be kept confidential, if so marked. Only the Total Price shall be read at the bid opening)

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices.

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs

No fuel surcharges will be accepted.

Did Bidder attach a complete detail of all equipment bid? Including but not limited to: operation and maintenance manual, descriptive literature and any technical data not included in the manual. *These will be returned upon request after award of the bid.* Yes No

Vendors are to provide a list of suggested replacement parts, part #'s, pricing and how long the pricing will be good for. Please attach a separate list if necessary.

Suggested Replacement Parts: Price good for 12 months

(1) 103.4130.48 Sageon Micro Controller \$462.00 each

(2) 100.7675.485 Sageon 2400W -48V Rectifier \$619.00 each

Vendor Name NGH Power Systems, Inc.

Date: 03/09/2011

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Vendors are to provide a % discount off of MSRP for purchase of additional materials and equipment not specifically listed in this Bid. Be sure to include the length of time that the discount will be offered for.

Manufacturer: C&D Technologies

Manufacturer: _____

% Discount off MSRP 20 %

% Discount off MSRP _____ %

Discount Expires 5 Years

Discount Expires _____ Years

Optional Pricing

Item No.	Description	Unit Price	Qty	Total Price
4	Trade in of existing Eltek/PCP charging systems	<\$ 100.00 >	9	<\$ 900.00 >
5	Extended Warranty (Year 2)	\$ Inc.	13	\$ 0.00
6	Extended Warranty (Year 3)	\$ Inc.	13	\$ 0.00
7	Extended Warranty (Year 4)	\$ Inc.	13	\$ 0.00
8	Extended Warranty (Year 5)	\$ Inc.	13	\$ 0.00
9	Extended Warranty (Year 6)	\$	13	\$

Firm Delivery Date After Receipt of Order: 60 Days

Payment terms (not less than net 30 days): Net 30 Days

Prompt Payment Discount if paid within 10 days from project completion and sign off. 2 %

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.26?

Yes No (A "no" answer will not disqualify your bid.)

Bidder complies with S.4 CONTRACTOR BUSINESS REQUIREMENTS? (If Applicable)

Yes No

Vendor Name NGH Power Systems, Inc.

Date: 03/09/2011