

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish Alkyd Thermoplastic Striping Material to the City of Mesa at the price(s) stated below.

Item No.	Description	Product/Formulation	Unit Price
1	One 2000 Pound Pallet of Alkyd 10% White Thermoplastic (40-50 Pound Blocks)	Product Name: <u>Ennis Paint</u> Formulation Number: <u>884435</u>	\$ <u>1,350.⁰⁰⁰</u>
2	One 2000 Pound Pallet of Alkyd Organic (No Lead) Yellow Thermoplastic (40-50 Pound Blocks)	Product Name: <u>Ennis Paint</u> Formulation Number: <u>884088</u>	\$ <u>1,350.⁰⁰⁰</u>
3	One 2000 Pound Pallet of Alkyd 8% White Thermoplastic (40-50 Pound Bags of Granular Material)	Product Name: <u>Ennis Paint</u> Formulation Number: <u>884285</u>	\$ <u>1,350.⁰⁰⁰</u>
4	One 2000 Pound Pallet of Alkyd 10% White Thermoplastic (40-50 Pound Bags of Granular Material)	Product Name: <u>Ennis Paint</u> Formulation Number: <u>885555</u>	\$ <u>1,350.⁰⁰⁰</u>
5	One 2000 Pound Pallet of Alkyd Organic (No Lead) Yellow Thermoplastic (40-50 Pound Bags of Granular Material)	Product Name: <u>Ennis Paint</u> Formulation Number: <u>884675</u>	\$ <u>1,400.⁰⁰⁰</u>
6	Five Gallon Container (or Pail) of Thermoplastic Primer suitable for use on any surface	Product Name: <u>Ennis Paint</u> Formulation Number: <u>985100</u>	\$ <u>96.¹⁹⁵</u>
Total Bid			\$ <u>6,896.¹⁹⁵</u>

The following is a breakdown of the annual quantities estimated by each City: Price to be based on a total quantity of material.

City	Yellow	White
Mesa	48 tons	136 tons
Glendale	1 ton	44 tons
Yuma	<u>25 tons</u>	<u>45 tons</u>
TOTAL:	74 tons	225 tons

Truckload Quantity: 22 ton

Freight Cost for less than a truckload to:	City of Mesa, AZ	\$ <u>125.⁰⁰ per ton</u>
	City of Glendale, AZ	\$ <u>125.⁰⁰ per ton</u>
	City of Yuma, AZ	\$ <u>125.⁰⁰ per ton</u>

Vendor Name Ennis Paint Inc.

Date: 3-10-11