

PRICING AND COMPENSATION (REVISED)

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Annual Well Maintenance and Repair Services** to the City of Mesa at the price(s) stated below.

Repair Parts

Percent markup for repair parts, purchased by the Contractor, shall be 20 %

- Parts to be fabricated by contractor shall be quoted before use in repairs for City of Mesa.
- No markups will be paid on delivery charges for parts shipped to Contractor or for unauthorized outside labor
- Contractor shall provide evidence of purchased price for all repair parts to be marked up. Contractor shall provide a firm quote for all purchased repair parts and receive a written confirmation from the City before ordering.

Flat Rate Price: Must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, tools, equipment, travel, Mobilization, Demobilization, Vibration Analysis

Removal, Disassembly, and Estimate of Pumping Unit

Scheduled/ Regular Hours:

- a. \$2185.00 from Brown Road Plant
- b. \$1285.57 from Northwest Plant
- c. \$2170.00 from Greenfield Plant
- d. \$1010.88 from Southeast Plant
- e. \$2279.81 from Water Supply Pump Stations: Brooks, Lindsey and Pasadena
- f. \$1388.88 from Water Supply Pump Stations: All Other

Afterhours/ Holiday: (Weekdays before 6:00 am, after 4:00 pm, Weekends, City Holiday)

- a. \$3140.36 from Brown Road Plant
- b. \$1905.34 from Northwest Plant
- c. \$3140.00 from Greenfield Plant
- d. \$1501.76 from Southeast Plant
- e. \$3302.44 from Water Supply Pump Stations: Brooks, Lindsey and Pasadena
- f. \$1933.22 from Water Supply Pump Stations: All Other

Reinstallation, Vibration Analysis, Pump Performance Test and Report

Scheduled/ Regular Hours:

- a. \$1494.29 from Brown Road Plant
- b. \$828.30 from Northwest Plant
- c. \$1457.78 from Greenfield Plant
- d. \$647.65 from Southeast Plant
- e. \$1493.15 from Water Supply Pump Stations: Brooks, Lindsey and Pasadena
- f. \$853.71 from Water Supply Pump Stations: All Other

Afterhours/ Holiday: (Weekdays before 6:00 am, after 4:00 pm, Weekends, City Holiday)

- a. \$2103.21 from Brown Road Plant
- b. \$1219.43 from Northwest Plant
- c. \$2071.67 from Greenfield Plant
- d. \$944.12 from Southeast Plant
- e. \$2125.00 from Water Supply Pump Stations: Brooks, Lindsey and Pasadena
- f. \$1177.11 from Water Supply Pump Stations: All Other

Scott Shepherd 5/3/11

Vendor Name Phoenix Pumps Inc.

Date: 5/2/2011

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Other Pricing: Prices must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, tools, equipment, travel, mobilization, demobilization:

Vibration Analysis:

\$ 100.00 /per Analysis, All City Sites as Specified in Appendix A to be done as Preventative Maintenance at the City's Request for pumps not repaired and replaced.

Shop labor rate:

\$ 50.00 /hour straight time
\$ 75.00 /hour weekend, holiday, and afterhours

Machine shop/ welding labor rate:

\$ 55.00 /hour straight time
\$ 82.50 /hour weekend, holiday, and afterhours

On-site labor rate:

\$ 70.00 /hour straight time while onsite
\$ 105.00 /hour weekend, holiday and after hours while onsite

The contractor agrees to start emergency jobs within 1 calendar days after receiving notice from the City. (A three-day maximum is requested; response time will be an important consideration in awarding the contract). The contractor agrees to work until the repair is complete; including weekends and/or holidays unless they are excluded by the City at the time service is requested.

The time frame for disassembly and inspection shall be no more than 1 working days from the time the contractor picks up the pump. The time frame for repair after shall be stated on Estimate.

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the proposal prices.

No fuel surcharges will be accepted.

Payment terms (not less than net 30 days): Net 30

Completed W-9 Form Attached? Yes No (A "no" answer will not disqualify your bid.)

Does Respondent agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

Yes No (A "no" answer will not disqualify your bid.)

Will you allow payment of invoices using a Procurement Card? Yes No

Discount for Procurement Card Purchases? N/A %

Respondent complies with S.9 "Compliance With Applicable Law"? Yes No

ADDENDA

Proposers are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/purchasing prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial and date for each addenda received, if applicable):

Addenda #1 dated 4/21/11 received by Scott Shepherd 5/3/11

Addenda #2 dated / / received by .

Addenda #3 dated / / received by .

Vendor Name Phoenix Pumps Inc.

Date: 5/2/2011