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PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish Library Media Materials to the City of Mesa at the price(s) stated below.

Category Description	Percent Discount
Blanket Order Plans	DVD-25% Music CD-25*%
Non-Blanket Order Titles	DVD-25% Music CD-25*%
Replacement Costs	DVD*** Audiobooks - \$9.99 per disc***
Shipping Costs	\$0.00 %
	%

Audiobooks-
Sold at Retail**
Audiobooks-
Sold at Retail**

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the proposal prices.

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs

No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. Yes No

If no, specify number of days for delivery _____

Payment terms (not less than net 30 days): Net 30 days

Prompt Payment Discount of _____% if invoices are paid within _____ days of receipt.

Does Respondent agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

Yes No (A "no" answer will not disqualify your bid.)

Will you allow payment of invoices using a Procurement Card? Yes No

Discount for Procurement Card Purchases? _____%

Respondent complies with S.9 "Compliance With Applicable Law"? Yes No

ADDENDA

Proposers are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/purchasing prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):

Addenda #1

Addenda #2 _____

Vendor Name Midwest Tape

Date: 6-28-11

EXCEPTIONS, CONFIDENTIAL & ADDITIONAL MATERIALS

Proposers shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document.

Exceptions (mark one):

****Special Note – Any material exceptions taken to the City's Standard Terms and Conditions may render a Proposal Non-responsive.**

No exceptions

Exceptions taken (describe--attach additional pages if needed)

Discount - *Most Music CDs will be discounted 25% with the exception of Universal Music which will be discounted 10% off of MSRP.
** Audio books are sold at retail price and include the Midwest Tape SoundSafe Case.

*** Replacement Costs - DVD replacement discs average in price. All information can be found on our website. Audio book replacement discs from a title can also be found on our website but are charged at the price noted on the Pricing and Compensation form.

Confidential/Proprietary Submittals (mark one):

No confidential/proprietary materials have been included with this proposal

Confidential/Proprietary materials included. Proposers should identify below any portion of their proposal deemed confidential or proprietary (see S.12). Identification in this section does not guarantee that disclosure will be prevented but that the item will be subject to review by the Offeror and the City prior to any public disclosure. Requests to deem the entire proposal as confidential will not be considered.

Additional Materials submitted (mark one):

No additional materials have been included with this proposal

Additional Materials attached (describe--attach additional pages if needed)

Exhibit A - Website Detail Document
Exhibit B - Polaris ILS Integration Document
Exhibit C - Sample Invoice
Exhibit D - Exclusive Audio Book Catalog
Exhibit E - DVD Customized Standing Order Plan
Exhibit F - Music CD Customized Standing Order Plan
Exhibit G - Audio Book Customized Standing Order Plan
Exhibits H, I, & J - VIP digital processing samples

Vendor Name Midwest Tape, LLC

Date: 6-28-11