

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Large Print Library Books** to the City of Mesa at the price(s) stated below.

Category Description	Percent Discount
Blanket Order Plans Trade & Non-trade Hardcover & Paperback Editions	0-46%*
Non-Blanket Order Titles Trade & Non-trade Hardcover & Paperback Editions	0-46%*
Replacement Costs	No Charge %
Shipping Costs	No Charge %

*Please see attached Pricing Proposal for more pricing information.

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the proposal prices.

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs

No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. Yes No

If no, specify number of days for delivery _____

Payment terms (not less than net 30 days): Net 30 Days

Prompt Payment Discount of 0 % if invoices are paid within N/A days of receipt.

Does Respondent agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

Yes No (A "no" answer will not disqualify your bid.)

Respondent complies with S.9 "Compliance With Applicable Law"? Yes No

ADDENDA

Proposers are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/purchasing prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):

Addenda #1 _____ N/A

Addenda #2 _____

Vendor Name Brodart Co.

Date: June 29, 2011

TAB 4 – PRICING PROPOSAL

Discounts

Large Print Material will be supplied to the City of Mesa Libraries at publisher's list prices less the following discounts:

Trade Hardcover Editions	46.0%*
Non-Trade Hardcover & Paperback Editions	12.0%*
Trade & Mass Market Paperbacks	41.0%*

* Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount or invoiced at publisher's list price.

Please see attached binding definitions.

Book Processing Options (applicable to books purchased through Brodart)

A variety of cataloging and processing options are available through Brodart. Please contact your Sales Representative, Kris Anderson, for more information.

Automated Cataloging & Processing (includes an attached jacket, spine label, barcode label, and English-language MARC record)	\$.99/book
Jacket	\$.50/item
3M or Checkpoint Theft Detection	\$.45/item

Brodart's Reinforcement Services

Dura-Guard (paperback reinforced with laminate)	\$1.95/book
Duralam (paperback conversion to hardcover)	\$4.50/book

Collection Development Services

Collection Builder (Customized Selection Lists)

Collection Builder Custom Selection Lists	No Charge
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FASTips (Standing Orders)

FASTips Profiles	No Charge
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TIPS Profiles (Profiled Selection Lists)

Silver TIPS	No Charge
Gold TIPS	\$50 per month per profile
Diamond TIPS	\$100 per month per profile

Package pricing at a reduced rate available for five or more profiles.

Online TIPS lists

Lists posted to your BibzII.com account	No Charge
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Paper TIPS lists

	\$15 per copy
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Note: Standard delivery method is Priority Mail (United States Postal Service).

Other delivery methods are available for an additional fee.

Online Tool

BibzII.com is Brodart's online collection development and ordering tool.

Unlimited Users	No Charge
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Shipping

Shipments will be made by best means (USPS, Common Carrier or UPS Ground) to your main library.

Shipping and Delivery	No Charge
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Publisher's list prices are subject to change without notice. The above discounts will remain in effect for a two-year contract term with the option to renew for two additional years.