

**PRICING AND COMPENSATION**

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Automated Side Loading Refuse Trucks** to the City of Mesa at the price(s) stated below.

| Description  | Unit Price        | Quantity  | Total Price          |
|--|-------------------|-----------|----------------------|
| Heavy Duty, 6 x 4 Chassis with Automated Side Loader Refuse System, per specifications | \$ <u>272,512</u> | 3<br>each | \$ <u>817,536.00</u> |

*all*

Chassis Model Bid 320 Body Model Bid Scorpion (Dodge Mtg)  
 Manufacturer: Peterbilt  
 Model: \_\_\_\_\_ Model Year: 2012

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices.

FOB: Destination  
 Freight Costs: Unit prices should include all Shipping and Transportation Costs  
 No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met.  Yes  No  
 If no, specify number of days for delivery 195 days

Payment terms (not less than net 30 days): yes

Prompt Payment Discount of 0 % if invoices are paid within, 0 days of receipt.

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?  
 Yes  No (A "no" answer will not disqualify your bid.)

Bidder complies with S.9 "Compliance with Applicable Law"?  Yes  No

Date offered pricing expires: 3/1/2012 (Minimum of 6 months after bid award date)

Bidder has read and agrees with additional purchases (Detailed Specifications) and pricing terms:

Yes  No (If No, please explain)

**ADDENDA**

Bidders are responsible for verifying receipt of any addenda issued by checking the City's website at [www.mesaaz.gov/purchasing](http://www.mesaaz.gov/purchasing) prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

**Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):**

Addenda #1 *AB*  
 Addenda #2 \_\_\_\_\_

Bidder Name \_\_\_\_\_ Date: 8/8/2011

**TECHNICAL SPECIFICATIONS / SPECIFICATION QUESTIONNAIRE**

| Specification   | Meets | Explain Deviation   |
|---|-------|---|
| The manufacturer and all specifications for the CNG fuel system will be submitted with the bid submittal package.   | ✓     |   |
| Any further deviation of the specification (not mentioned above), such as engine or transmission, shall be noted on a separate sheet of paper and submitted with the bid package. | ✓     |   |
| All deviations shall be fully explained by item as to why they are necessary.   | ✓     |   |
| Price of Option #1 – CNG system: <i>AFV</i>   | ✓     | <i>\$ 39,083.00</i>   |
| <b>OPTION #2 – CNG PONY TANK</b>  |       |   |
| A CNG pony tank (dolly mounted) with all hoses and valves for emergency remote fueling  | ✓     | <i>\$ 2,500.00</i>  |
| <b>OPTION #3 – FRICTIONLESS BRAKING SYSTEM</b>  |       |   |
| Klam, focal axle mounted type retarder.   | ✓     |   |
| System shall be designed for the truck offered and built with all of the necessary electrical system upgrades required to support the demands of the system                       | ✓     | <i>Focal mount \$9,210.00<br/>Driveline mount \$9,600.00</i>                  |
| The on/off switch shall be dash mounted, 4-stage system design. Designed and warranted for refuse service.  | ✓     | <i>Driveline mount is stronger retarding and adds approx. 100<sup>+</sup></i> |
| Electrical wiring to the retarder unit will be as per manufacturers specifications only to avoid a premature failure of the alternator.   | ✓     |   |
| If additional batteries are required to support the retarder, they should be included in the price.   | ✓     | <i>Klam states that a 4 th battery is not required.</i>                       |
| Retarder application programming will be finalized at a post award conference   | ✓     |   |

**STATEMENT OF WEIGHT - ESTIMATES.** Provide weight estimates within a tolerance of +/- 3% for the chassis weight as configured by the Specification with a 190-pound driver and full fuel tank.

|                                    |               |      |
|------------------------------------|---------------|------|
| Front Axle: (Tare)                 |               | lbs. |
| Front Axle: (Loaded)               |               | lbs. |
| Tag Axle(s) (if equipped - Loaded) |               | lbs. |
| Rear Axle or Tandem (Tare)         |               | lbs. |
| Rear Axle or Tandem (Loaded)       |               | lbs. |
| Total Tare:                        | <i>36,772</i> | lbs. |
| Total Gross Weight                 | <i>57,500</i> | lbs. |
| Payload Capacity:                  | <i>20,700</i> | lbs. |

*See attached  
Dodge Mfg.  
(Scorpion)  
weights.*

**IMPORTANT NOTE:** The Gross Vehicle Weight Rating (GVWR) shall be furnished and identified by a decal in the cab or on the inner doorframe as the final complete certification label (minimum rating). No more than one label shall be present

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| Description  | Unit Price | Quantity | Total Price   |
|--|------------|----------|---------------|
| Heavy Duty, 6 x 4 Chassis with Automated Side Loader Refuse System, per specifications | \$ 270,595 | 3 each   | \$ 811,785.00 |

all

Chassis Model Bid 320 Body Model Bid Corbtender (Coyne Mfg)  
Manufacturer: Peterbilt  
Model: \_\_\_\_\_ Model Year: 2012

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices.

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If no, specify number of days for delivery 240 AB

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 Yes  No (A "no" answer will not disqualify your bid.)

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