

**PRICING AND COMPENSATION**

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish Heavy Duty Water Truck to the City of Mesa at the price(s) stated below.

Description	Unit Price	Quantity	Sales Tax/ Use Tax	Total Price
Heavy Duty 6 x 4 Chassis with Water Tank & Flush System, per specifications	\$219,672	1 each	\$19,331	<del>\$238,389</del> 239,003.

The bidder shall add all applicable sales tax or use tax. Sales/Use taxes must be included in the bid prices.

Chassis Model Bid M2112 Body Model Bid TW1

Manufacturer: FREIGHTLINER

Model: M2112 Model Year: 2012

**Required Trade-In Value:** (The City may chose to use this option or not. City will deduct trade-in value from total bid cost to determine bid placement and award). Unit being replaced #332 (1992 Ford LN-8000, 9196 hours). See Appendix B for picture of vehicle.

Description	Trade-In Value
Total Trade-In Value of Current City Unit - 1992 Ford LN-8000	\$10,000.00

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs  
No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met.  Yes  No  
If no, specify number of days for delivery \_\_\_\_\_

Payment terms (not less than net 30 days): NET 30 DAYS

Prompt Payment Discount of 0 % if invoices are paid within, 0 days pf receipt.

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

Yes  No (A "no" answer will not disqualify your bid.)

Bidder Name ESJAZ

Date: 9/13/11