

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Light Duty Pickup Trucks - 3/4 Ton Capacity** to the City of Mesa at the price(s) stated below.

Description	Unit Price	Quantity	Total Price
Base Price as Configured in Technical Specifications Light Duty Pickup Trucks - <u>3/4</u> Ton Capacity	\$ <u>20,389.16</u>	7 each	\$ <u>142,724.12</u>

PRICING CORRECT
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Chassis Manufacturer: Bid Chevrolet Model: Silverado 2500
Model Year: 2012

OPTIONS: (These costs in addition to base price.)

Item No.	Description	Unit Price
1	Extended Cab – 6.5' short box (Fleetside) GVWR: 9,500 lb. OAL: 230.3" WB: 144.2" BBC: 141.4" Plus upgraded front and rear axles and suspension	\$ <u>22,136.46</u>
2	Extended Cab – 8' long box (Fleetside) GVWR: 9,500 lb. OAL: 249.2" WB: 158.2" BBC: 141.4" Plus upgraded front and rear axles and suspension	\$ <u>22,313.92</u>
3	Crew Cab – 6.5' shortbox (Fleetside) GVWR: 9,500 lb. OAL: 230.3" WB: 153.7" BBC: 150.9" Plus upgraded front and rear axles and suspension	\$ <u>23,956.46</u>
4	Extended Cab – 6' box (Fleetside) GVWR: 9,500 lb. OAL: 249.2" WB: 167.7" BBC: 150.9" Plus upgraded front and rear axles and suspension	\$ <u>24,133.92</u>

Bidder Name Sands Motor Company

Date: 11/7/11

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Item No.	Description	Unit Price
5	Four-Wheel Drive (4x4)	
	Extended Cab (6.5' box)	\$ 24,325.52
	Extended Cab (8' box)	\$ 24,502.96
	Crew Cab (6.5' box)	\$ 26,045.52
	Crew Cab (8' box)	\$ 28,465.16

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices. Vendors who will be charging a Mesa Transaction Privilege Tax (TPT) will have 1.75% removed from the taxable item(s) for the purpose of award evaluation (i.25).

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs
No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. Yes No
If no, specify number of days for delivery _____

Payment terms (not less than net 30 days): Net 30 days

Prompt Payment Discount of 0 % if invoices are paid within, 0 days of receipt.

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?
 Yes No (A "no" answer will not disqualify your bid.)

Bidder complies with S.9 "Compliance with Applicable Law"? Yes No

Date offered pricing expires: 8/15/12 (Minimum of 6 months after bid award date)

Bidder has read and agrees with additional purchases (Detailed Specifications) and pricing terms:
 Yes No (If No, please explain)

ADDENDA

Bidders are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/purchasing prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):

Addenda #1 _____

Addenda #2 _____

Bidder Name Sands Motor Company

Date: 11/5/11