

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish the **Cisco MDS 9500 Series Equipment** to the City of Mesa at the price(s) stated below. This bid is for the specified Cisco products only - **NO SUBSTITUTES WILL BE ACCEPTED**. Bids including other products will be deemed non-responsive and will not be considered. Due to the City's stated preference for refurbished / used equipment, the City will accept partial bids, both in terms of which items are bid, as well as the quantities. Award will be in the manner that best meets the City's needs.

GROUP 1

Item No.	Description	Requested Qty	Bid Qty	Unit Price	Total Price
1	CISCO MDS 9500 Series Generation 2 Supervisor Module (must include one year warranty) (PN DS-X9530-SF2-K9) Serial # <u>JAE1217FS2L</u> Serial # <u>JAE1217FS3H</u>	2 each	<u>2</u> each	\$1,350.00	\$2,700.00
		This price includes a three (3) year warranty			
2	Additional 2 nd Year NBD Parts Replacement Warranty Uplift for CISCO MDS 9500 Series Generation 2 Supervisor Module	2 each	<u>2</u> each	\$ 0.00	\$0.00
3	Additional 3 rd Year NBD Parts Replacement Warranty Uplift for CISCO MDS 9500 Series Generation 2 Supervisor Module	2 each	<u>2</u> each	\$ 0.00	\$0.00
GROUP 1 TOTAL BID					\$

GROUP 2

Item No.	Description	Requested Qty	Bid Qty	Unit Price	Total Price
4	CISCO MDS 9500 12-Port 1/2/4Gb Switching Module (must include one year warranty) (PN DS-X9112). Serial # _____ Serial # _____ Serial # _____ Serial # _____ Serial # _____	5 each	___ each	\$	\$
5	Additional 2 nd Year NBD Parts Replacement Warranty Uplift for CISCO MDS 9500 12-Port 1/2/4Gb Switching Module	5 each	___ each	\$	\$
6	Additional 3 rd Year NBD Parts Replacement Warranty Uplift for CISCO MDS 9500 12-Port 1/2/4Gb Switching Module	5 each	___ each	\$	\$
GROUP 2 TOTAL BID					\$

Vendor Name Frontier Computer Corp

Date: 08/19/2011