

**REVISED PRICING AND COMPENSATION**

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Section I Parkway Medians & Right-of-Way Landscape Maintenance** to the City of Mesa at the price(s) stated below.

SECTION I PARKWAY MEDIANS & RIGHT-OF-WAY LANDSCAPE MAINTENANCE PRICE SUMMARY						
TASK DESCRIPTION	TOTAL LOCATIONS	TOTAL SQ. FEET / TREES	COST PER SQ. FOOT TREE*	TOTAL TASK COST	EST. FREQ. PER YEAR	EST. ANNUAL COST
MOWING	15	94,756 S.F.	\$ 0.001433	\$ 135.79	40	\$ <del>5,434.60</del> 5431.41
TRIMMING LOW	21	144,782 S.F.	\$ 0.008971	\$ 1,298.84	2	\$ 2,597.68
TRIMMING MEDIUM	161	1,221,890 S.F.	\$ 0.003122	\$ 3,814.74	5	\$ 19,073.70
TRIMMING HIGH	50	319,929 S.F.	\$ 0.007296	\$ 2,334.20	7	\$ <del>16,339.40</del> 16,339.41
CLEANING	370	2,008,003 S.F.	\$ 0.001160	\$ 2,329.28	26	\$ <del>60,561.28</del> 60,561.37
IRRIGATION	232	1,792,216 S.F.	\$ 0.000559	\$ 1,001.85	12	\$ <del>12,022.20</del> 12,022.15
PALM TREE CARE	N/A	138 Each	\$ 44.09	\$ 6,084.42	1	\$ 6,084.42
CITRUS TREE CARE	N/A	40 Each	\$ 48.88	\$ 1,955.20	1	\$ 1,955.20
FERTILIZATION DESERT	217	1,697,460 S.F.	\$ 0.000894	\$ 1,517.53	2	\$ 3,035.06
FERTILIZATION TURF	15	94,756 S.F.	\$ 0.002525	\$ 239.26	2	\$ 478.52
PRE-EMERGENCE	260	1,893,002 S.F.	\$ 0.002416	\$ 4,573.49	2	\$ <del>9,146.98</del> 9,146.99
<b>SECTION I TOTAL BASE BID:</b>						\$ <del>136,726.04</del> 136,725.95

\*NOTE TO BIDDERS: The Cost per SQ Ft or Tree shall be limited to six (6) decimal places. For example, a cost of .001234 is acceptable. Bidders should round a cost of .001234546 to .001235. Total Task Cost shall be rounded to the nearest penny.

*See Excel Pricing*  
*also*

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**HOURLY PAYMENT RATES FOR  
EXTRA WORK ON PARKWAY AND MEDIAN LANDSCAPE MAINTENANCE SERVICES**

This rate schedule, submitted by the above named Contractor, is considered to be valid throughout the course of the contract.

Adjustments will be made as stated under the "Milestones".

Hourly rates are considered to include all profit, overhead, mobilization and transportation costs. The City will pay rental companies directly for any authorized equipment rentals.

Work requiring only one person will be paid for at the labor rate. No extra payment will be made for time spent on any job by Contractor's personnel above the class of foreman. Supervisors, general superintendents, estimators, and company owners, etc., are considered by the City to be compensated for by the overhead portion of other earnings from the City.

THE CONTRACTOR UNDERSTANDS AND AGREES THAT THIS CONTRACT DOES NOT CONVEY ANY EXCLUSIVE RIGHT TO PERFORM EXTRA WORK THAT MAY BE REQUIRED DURING THE TERM OF THIS CONTRACT.

<b>SECTION I - EXTRA WORK RATES</b>				
		<b>Est. Hours</b>	<b>\$ Per Hour</b>	<b>Est. Total</b>
Labor	Includes required hand tools and small power equipment	800	\$ 19.00	\$ 15,200.00
Foreman	Includes required hand tools and small riding mowers and small trenchers.	600	\$ 21.00	\$ 12,600.00
Equipment Operator	For landscape maintenance equipment other than hand mower, small riding mowers and small trenchers.	200	\$ 25.00	\$ 5,000.00
Sprinkler Repair	Includes required hand tools small power equipment and sprinkler work.	400	\$ 35.00	\$ 14,000.00
<b>Extra Work Rates Total:</b>				<b>\$ 46,800.00</b>

FOB: Destination  
No fuel surcharges will be accepted.

Payment terms (not less than net 30 days): 30 days net

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?  
 Yes  No (A "no" answer will not disqualify your bid.)

Bidder complies with S.4 CONTRACTOR BUSINESS REQUIREMENTS? (If Applicable)  
 Yes  No

Vendor Name Mariposa Landscape Arizona, Inc. Date: 11/23/11