

PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish the **Cisco (Tandberg) Video Conference System Addition** to the City of Mesa at the price(s) stated below. This Bid includes the specified Cisco (Tandberg) products, as well as includes related system components and services. Where Cisco (Tandberg) items are specified, **NO SUBSTITUTES WILL BE ACCEPTED**. Bids for other products, in lieu of the specified Cisco (Tandberg) products, will not be considered. Where non-Cisco (Tandberg) items are specified, bidders are encouraged to bid brand name or better - manufacturers and part #s are provided for clarity. Award will be in the manner that best meets the City's needs

GROUP 1 – CISCO (TANDBERG) COMPONENTS (NO SUBSTITUTES)

Item No.	Group 1 Item Description	Qty	Unit Price	Total Price
4520 40 Port MCU				
1	MCU 4520 - 40 Port HD MCU (Mfg P# CTI-4520-MCU-K9)	1 each	139,550	\$ 139,550
2	License Key For MCU 4520 Software Image Used During DF (Mfg P# LIC-4520-MCU-K9)	1 each	0	\$ 0
3	License Key For Web Conferencing Option Incl With MCU 4520 (Mfg P# LIC-4520-WCO)	1 each	0	\$ 0
4	34-0003-01 CABLE IEC C-13 to USA mains lead UL (Mfg P# PWR-CORD-US-C)	1 each	0	\$ 0
5	Software Image For MCU 4505 Latest Version (Mfg P# SW-4500-MCU-K9)	1 each	0	\$ 0
Upgraded Content Server (upgrade requires trade-in of City's currently-installed device – see Appendix A)				
6	Cisco - Content Server Series – Video Equipment: PRO bundle setup (Mfg P# CTI-TCS-PROBUN-K9)	1 each	5,675	\$ 5,675
7	Cisco Systems, Incorporated - Power Supply: Power cable US 1.8m black YP-12 to YC-12 (Mfg P# PWR-CORD-US-A)	1 each	0	\$ 0
8	Cisco - Content Server first generation hardware trade-in program (valid thru 2/29/2012) (Mfg P# TRD-TAA-CONTSERVER)	1 each	0	\$ 0
Quickset C20 with 4x Zoom				
9	HDMI Cable 2.5M (Mfg P# CAB-HDMI2.5M)	1 each	0	\$ 0
10	C20 Codec (Mfg P# CTS-C20CODEC-K9)	1 each	0	\$ 0
11	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone (Mfg P# CTS-PHD1080P4XS1)	1 each	1,706	\$ 1,706
12	QuickSet C20 with NPP 1 mic remote control (Mfg P# CTS-QSC20-K9)	1 each	1,649	\$ 1,649
13	Performance Microphone 20 (Mfg P# CTS-QSC20-MIC)	1 each	0	\$ 0
14	Remote Control TRC 5 (Mfg P# CTS-RMT-TRC5)	1 each	0	\$ 0
15	Quick Set MXP Natural Presenter Package (NPP) Option (Mfg P# LIC-QCXX-NPP)	1 each	0	\$ 0
16	Quick Set License Key (Mfg P# LIC-QSC20)	1 each	0	\$ 0

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Item No.	Group 1 Item Description	Qty	Unit Price	Total Price
17	Quick Set License Key for HD (Mfg P# LIC-QSC20-HD)	1 each	1,137	\$ 1,137
18	C20 Premium Resolution Option (Mfg P# LIC-QSC20-PR)	1 each	1,443	\$ 1,443
19	License Key Software Encrypted (Mfg P# LIC-S52000-TC4.XK9)	1 each	0	\$ 0
20	Power Cord US 1.8m Black YP-12 To YC-12 (Mfg P# PWR-CORD-US-A)	1 each	0	\$ 0
21	Software 4.x Encryption (Mfg P# SW-S52000-TC4.XK9)	1 each	0	\$ 0
Quickset C20 with 12x Zoom				
22	C20 Codec (Mfg P# CTS-C20CODEC-K9)	7 each	\$ 0	\$ 0
23	PrecisionHD 1080p Camera w 12x zoom - not sold stand alone (Mfg P# CTS-PHD-1080P12XS)	7 each	\$ 2,843	\$ 19,901
24	QuickSet C20 with NPP 1 mic remote control (Mfg P# CTS-QSC20-K9)	7 each	\$ 1,649	\$ 11,543
25	Performance Microphone 20 (Mfg P# CTS-QSC20-MIC)	7 each	\$ 0	\$ 0
26	Remote Control TRC 5 (Mfg P# CTS-RMT-TRC5)	7 each	\$ 0	\$ 0
27	Quick Set MXP Natural Presenter Package (NPP) Option (Mfg P# LIC-QCXX-NPP)	7 each	\$ 0	\$ 0
28	Quick Set License Key (Mfg P# LIC-QSC20)	7 each	\$ 0	\$ 0
29	Quick Set License Key for HD (Mfg P# LIC-QSC20-HD)	7 each	\$ 1,137	\$ 7,959
30	C20 Premium Resolution Option (Mfg P# LIC-QSC20-PR)	7 each	\$ 1,443	\$ 10,101
31	License Key Software Encrypted (Mfg P# LIC-S52000-TC4.XK9)	7 each	\$ 0	\$ 0
32	Power Cord US 1.8m Black YP-12 To YC-12 (Mfg P# PWR-CORD-US-A)	7 each	\$ 0	\$ 0
33	Software 4.x Encryption (Mfg P# SW-S52000-TC4.XK9)	7 each	\$ 0	\$ 0
GROUP 1 TOTAL BID				\$ 200,664

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GROUP 2 – RELATED SYSTEM COMPONENTS (BRAND NAME OR EQUAL)

Appendix A contains specifications related to the following items. Bids for Group 2 items must be BRAND NAME OR EQUAL to be considered (Section i.14, Specifications).

Item No.	Group 2 Item Description	Qty	Unit Price	Total Price
Mounting Items for Displays, Codec, and Cameras				
34	Wall mount for 65" – Articulating (Mfg P# Chief PDRUB) Brand: <u>Chief</u> Model#: <u>PDRUB</u>	1 each	498	\$ 498
35	Wall mount for 65" – Tilt (Mfg P# Chief LTMU) Brand: <u>Chief</u> Model#: <u>LTMU</u>	1 each	179	\$ 179
36	Camera wall mount shelf, to be used with the Chief LTMU above only (Mfg P# Chief FVS250) Brand: <u>Chief</u> Model#: <u>FVS250</u>	1 each	66	\$ 66
37	Camera & Codec wall mount shelf (Mfg P# OmniMount MWFS) Brand: <u>OmniMount</u> Model#: <u>MWFS</u>	2 each	\$ 221	\$ 442
38	Avteq - Cart: 32" Steel Cart with Table Top Mount Stand - Holds 1 55" Plasma/LCD Display (Mfg P# Avteq GMP-350M-TT1) Brand: <u>Avteq</u> Model#: <u>GMP-350M-TT1</u>	1 each	1,350	\$ 1,350
Displays				
39	Display - LCD: 52 in to 55 in. 24/7 DID Technology Professional Display 1920 x 1080 5,000:1, including 2 speakers (speakers may be built into the display or external and fully compatible) (Mfg P# LG 52LD550 or NEC V551-AVT) Brand: <u>LG</u> Model#: <u>55LD520C</u>	1 each	1,277	\$ 1,277
40	One Year parts and labor service for the 52"-55" Display PLEASE NOTE: if the Display specified in Item 39 is bid, Item 40 must also be bid)	1 each	0	\$ 0
41	65" High-Performance Commercial-Grade Large-Screen Display, AV Inputs & Digital Tuner, including 2 speakers (speakers may be built into the display or external and fully compatible) (Mfg P# NEC V651-AVT) Brand: <u>NEC</u> Model#: <u>V651-AVT</u>	2 each	\$ 4419	\$ 8,838

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Item No.	Group 2 Item Description	Qty	Unit Price	Total Price
42	One Year parts and labor service for 65" Display PLEASE NOTE: if the Displays specified in Item 41 are bid, Item 42 must also be bid)	2 each	\$ 0	\$ 0
GROUP 2 TOTAL BID				\$ 12,650

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GROUP 3 – INSTALLATION AND SUPPORT SERVICES

Bids for Group 3 items must meet the following criteria:

- Certified by Cisco (Tandberg) for warranty and maintenance support
- 7x24x365 Help Desk support
- Next business day failed parts replacement
- After-hours emergency help desk support

The following criteria are strongly desired, but are not required to be included for Group 3 items:

- Software updates and upgrades
- Access to company's 7x24 video testing facilities
- Access to company's online trouble ticket and reporting system

Item No.	Group 3 Item Description	Qty	Unit Price	Total Price
43	On-Site Installation of Cisco MCU 4500A Series	1 each	5,386	\$ 5,386
44	One Year parts and labor service for MCU 4520 - 40 Port HD MCU	1 each	26,793	\$ 26,793
45	On-Site Installation of Cisco Content Server Advanced Services	1 each	3,327	\$ 3,327
46	One Year parts and labor service for Content Server Advanced Services	1 each	3,779	\$ 3,779
47	One Year parts and labor service for Quickset C20 with 4x Zoom	1 each	755	\$ 755
48	One Year parts and labor service for Quickset C20 with 12x Zoom	7 each	\$ 755	\$ 5,285
GROUP 3 TOTAL BID				\$ 45,325

GROUP 4 – OPTIONAL DISCOUNTS FOR RELATED ITEMS NOT LISTED ABOVE

Item No.	Group 4 Item Description
49	Optional hardware discounts, if applicable (please describe):
50	Optional services discounts, if applicable (please describe):

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