

**CITY OF MESA
 TABULATION OF BIDS RECEIVED
 JANUARY 11, 2012
 CISCO (TANDBERG) VIDEO CONFERENCING SYSTEM ADDITION
 (INVITATION FOR BID #2011268)**

These bids are as read at the bid opening.
 Results are subject to review for compliance to specifications and for correction of mathematical errors

Description/Total Net Bid		Audio Visual Innovations Inc. Dallas, TX	Business Services Longboat Key, FL	BT Conferencing Video Inc. Scottsdale, AZ
Cisco (Tandberg) Video Conferencing System Addition	Group 1	\$275,104.82	No Bid	\$200,664.00
	Group 2	Alternate \$14,103.36 \$15,378.52	\$15,432.82	\$12,650.00
	Group 3	\$42,345.02	No Bid	\$45,325.00

Description/Total Net Bid		MicroTech, LLC Vienna, VA	Plus 6 Technologies, Inc. Phoenix, AZ	Sentinel Technologies, Inc. Tempe, AZ
Cisco (Tandberg) Video Conferencing System Addition	Group 1	\$309,525.72	\$269,590.40	\$225,118.00
	Group 2	\$16,196.60	\$14,306.28	\$12,810.00
	Group 3	\$40,070.58	\$42,186.80	\$56,365.00

Description/Total Net Bid		Technology Providers, Inc. Chandler, AZ	Troxell Communications Phoenix, AZ	Visual Systems Group Inc. McLean, VA
Cisco (Tandberg) Video Conferencing System Addition	Group 1	\$246,217.20	No Bid	\$234,490.00
	Group 2	\$13,032.76	\$14,643.74	\$14,560.00
	Group 3	\$41,530.46	No Bid	\$35,995.00