

# CLIENT FAQs

---

## **Q: What is the Non-Specialty Program?**

A. The solution addresses rising brand name drugs costs for Non Specialty products. By building out the MedImpact Assist Cost Containment Solutions, MedImpact offers plan sponsors the option to adopt unique drug copays on select non-specialty brands that align with available manufacturer assistance. Members with an impacted medication and supporting members with enrollment over a 60-day grace fill period, both the member and the plan sponsor save.

## **Q: How does the Non-Specialty Program work?**

A. Members will have a 60-day grace period for medications included in the program before the copays are adjusted. Members filling a medication in the program will receive a letter notifying them that manufacturer copay assistance is available and how to sign up for assistance. After the 60-day grace period, the pharmacy will receive messaging at the POS to alert the pharmacy to bill manufacturer assistance. If the client has elected the \$0 Copay Card option, the pharmacy will also receive POS messaging to process the \$0 Copay Card after manufacturer copay assistance is applied.

## **Q: How much savings can clients expect from the Non-Specialty Program?**

A. On average, clients save \$5.35 PMPM through the addition of this program.

## **Q: Is the Non-Specialty Program available to all clients and line of business (LOB)?**

A. This solution can be offered to commercial plans, including employer groups, TPAs, and Health Plans with self-funded groups, public administrations, and hospital/health system business. Currently, we do not recommend High Deductible Health Plan (HDHP) groups with HSA to adopt this program. MedImpact does not target fully-insured business and exchange, but can implement it if plan sponsor has indicated they are eligible. In order for the non-specialty coupon program to generate savings, the plan must have a brand flat copay with a minimum of at least \$1 and a maximum cap based on day supply as outlined below. If the plan has co-insurance, the maximum copay per fill must not exceed the limits below.

- a. Copay parameters:
  - i. 30 days: Generic \$50/ Preferred Brand \$100/ Non-Preferred Brand \$125
  - ii. 60 days: Generic \$75/ Preferred Brand \$150/ Non-Preferred Brand \$200
  - iii. 90 days: Generic \$100/ Preferred Brand \$175/ Non-Preferred Brand \$210

The copay/coinsurance parameters in place, along with limitations on HDHP plans (with or without HSA), ensures that the program is compatible with benefit structures to realize client savings and provide a positive member experience. Benefit above these structures may exhaust available manufacturer copay assistance before the end of the benefit year.

## **MEDIMPACT ASSIST® COST CONTAINMENT SOLUTIONS—NON-SPECIALTY CLIENT FAQs**

### **Q: What are Non-Specialty program exclusions?**

A: This solution requires a plan's benefit structure of brand flat copays with a minimum of at least \$1 and a maximum cap based on day supply as outlined below. If the plan has co-insurance, the maximum copay per fill must not exceed the limits below.

- a. Copay parameters:
  - i. 30 days: Generic \$50/ Preferred Brand \$100/ Non-Preferred Brand \$125
  - ii. 60 days: Generic \$75/ Preferred Brand \$150/ Non-Preferred Brand \$200
  - iii. 90 days: Generic \$100/ Preferred Brand \$175/ Non-Preferred Brand \$210

While qualified HDHP plans are not excluded from this program, it is not recommend to adopt this program with that benefit type. For HDHP plans, it is recommended that the client review with their legal counsel before adopting this program for that benefit design.

### **Q: How much does Non-Specialty Program cost to the client?**

A: MedImpact offers the Non-Specialty Program at a 20% shared savings fee.

### **Q: Is there anything clients need to do to participate in the Non-Specialty Program?**

A: The client does not need to do anything to participate in the Non-Specialty Program. Once the program goes live, MedImpact coordinates any member communication. The client may choose to send out a member email explaining the program prior to go-live, but it is not required. This email may facilitate program adoption and member awareness, ensuring a smooth transition and program uptake.

### **Q: How does the Non-Specialty Program benefit the Client?**

A: By maximizing available copay assistance on name-brand non-specialty medications, both the member and the plan sponsor save. Since many members are already using coupons for these medications, disruption is minimal and already a part of their medication fulfillment process.

### **Q: How long does Non-Specialty Program take to implement?**

A: This solution may be implemented in as little as 60 days. The grace period does not start until the program is live on the benefit design.

### **Q: How often are the saving calculated for the Non-Specialty Program?**

A: Savings is calculated by available assistance from the manufacturer for any given drug. Savings would be further reduced if a \$0 drug benefit is applied.

For the Open-Retail version of the non-specialty program, savings are calculated by taking into account any cost share submitted through the \$0 Copay Card. When the \$0 Copay Card is used, the amount is billed back to the client and included in the invoicing process. Because of this reconciliation process, there will be two bills for medications in the program where the \$0 Copay Card is used. These two amounts add up to the total client spend for that medication/fill.

Savings are then calculated based on the actual savings after manufacturer assistance and amounts billed to the \$0 Copay Card are applied and all claims are reconciled. All of the claims that process through the \$0 Copay Card will be invoiced under \$0 Copay Card information, which links the zero copay eligibility back to the primary group's eligibility.



**MEDIMPACT ASSIST® COST CONTAINMENT SOLUTIONS—NON-SPECIALTY  
CLIENT FAQs**

**Q: What kind of reporting is available to Non-Specialty clients?**

A: Plan sponsors will receive a regular savings analysis that includes total plan savings, PMPM savings, and utilization details.

**Q: Can the Non-Specialty Program work with all of the MedImpact Assist Cost Containment Solution?**

A: Yes, the non-specialty program may be adopted with all of the MedImpact Assist Cost Containment solutions. It may also be adopted by a client without the full-suite of programs as a stand-alone offering.

