



# City Council Report

**Date:** October 21, 2019  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Three Heavy-Duty Trucks with Dump Bodies (Replacements) for the Transportation Department as requested by the Fleet Services Department (**Funded by the Local Streets Fund**) (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Transportation Departments and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Freightliner of Arizona at \$638,061.73, based on estimated requirements.

## Background / Discussion

The purchase for three, replacement dump trucks will be utilized to support the Transportation Department's daily field operations. The dump trucks have the capacity to haul material, asphalt, and tow heavy equipment to job sites. Additionally, these dump trucks will be required to respond to storm related emergencies to deliver equipment, haul sand, and haul off debris.

The vehicles that are being replaced have met established criteria and will be either traded, auctioned, sold, or deployed to special uses as part of the ongoing vehicle replacement program.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2019220  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of six months, renewals subject to Administrative review and approval  
Funding Source: Transportation Department budget through the Local Streets Fund

## July 3, 2019 Bid Responses

Velocity Truck Centers dba Freightliner of Arizona Chandler, AZ	Recommended - Primary - \$576,489.00 Secondary - \$578,055.00
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### Non-Responsive Bid Response

RWC International Ltd. dba RWC International - Phoenix, AZ

Numerous deviations include: No LED headlamp available; No dash mounted transmission gauge; proposed hydraulic temperature gauge on tank and not on dash; Body and hoist shall be on chassis, proposed is on back of the cab; Front axle and pusher axle; Steering exception; No bio-Diesel capabilities; Starter motor exception; different engine than specified.

### AWARD RECOMMENDATION

Three – Heavy Duty, Construction Grade 6 X 4 Dump Truck with 10/12 Yard Dump Body (Freightliner 114SD, Body Model Crysteel Select SLTS 84196 – 1600) per Contract No. 2019220

Base (\$192,163.00/each)	\$576,489.00
Options (\$5,135.00/each)	<u>\$15,405.00</u>
Base Sub-Total (\$197,298.00/each)	\$591,894.00
7.8% Sales Tax	<u>\$46,167.73</u>
<b>Total</b>	<b><u>\$638,061.73</u></b>

Three Replacements funded by the Local Streets Fund for the Transportation Department – Vendor and Fleet Up-Fit Cost \$3,120 (\$1,040/each).

**AWARD RECOMMENDATION**

One – 2020 Kenworth T880 per Contracts No. 2020013 and NJPA 081716-KTC

Base (Taxable less FET + Trade)	\$159,962.00
Estimated Sales Tax	\$13,301.85
Extended Warranty	\$5,995.50
Administration	\$250.00
Tire Tax	<u>\$20.00</u>
<b>Total</b>	<b><u>\$179,529.35</u></b>

One Replacement funded by the Local Streets Fund for the Transportation Department – Fleet Up-Fit Cost \$7,558.